

September 2025



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- Baths, Basins & WC's
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Hello again and welcome to another issue of BKU.  
 As I write I'm still damp from the rainy journey back from Dublin and a visit to Flair's relatively new Visitor Centre. But more about that next issue!  
 For now, you'll have to keep yourselves busy with some excellent editorial pieces from the likes of Zaneti, Lecico and Mira.  
 Boy, do I spoil you! See you next time.

**Matt**  
 bkutveditor@gmail.com

**BUSINESS DIRECTOR**  
Carl Hearnden - 01622 699128

**PUBLICATION MANAGER**  
Natalie Harman - 01622 699119

**ACCOUNT MANAGER**  
Brooke Wady - 01622 699187

**EDITOR**  
Matt Broughton - 07768 905464

**DESIGNER**  
Sally Barden - 07974 820037

**ADMINISTRATION**  
Tracey Ballard - 01622 699109

**CIRCULATION ENQUIRIES**  
01580 883844

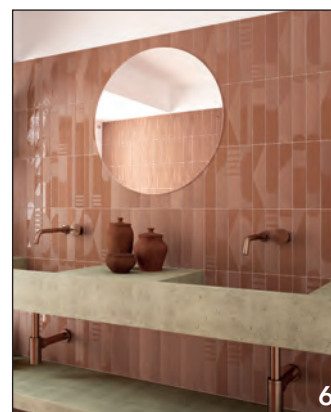
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## Collaboration – Together Really IS Better!

In distribution, success is not only about stockholding or logistics, but the strength of collaboration. Working closely with manufacturers, retailers, and installers ensures the right products reach the right customers with efficiency and impact.

Partnerships bring real value. By combining design innovation from leading brands, such as our recent collaborations with VitrA and Abode, with a distributor's reach, service infrastructure, and digital platforms, the whole chain benefits. Retailers gain access to wider choice and better service, while end-consumers enjoy products delivered quickly and reliably.

Collaboration also helps shape product development, with own-brand ranges informed by ongoing dialogue with customers and fitters to ensure they are both stylish and practical to install. Partnerships with brands, as we have with Fibo, further strengthen our offer, by adding complementary ranges to our own brands and ensuring a wide selection across categories and budgets, from entry-level to premium, giving retailers the flexibility to meet diverse customer needs.

Beyond products, shared investment in service, whether in logistics, digital tools, or sustainability, everything depends on collaboration. New facilities, efficiency, customer choice, greener operations, and better delivery models all succeed when stakeholders work together.

Ultimately, collaboration is more than a way of working. It is a commitment to creating greater choice, stronger outcomes, and better service across the supply chain and for us it aligns perfectly with our corporate aim that "together we're better".

**Comment by Brett Jenkinson, Head of Retail Customer Experience, PJH**

## Worktop Trends are Evolving

As we move further into 2025, we're seeing real demand for nature-inspired designs as marble-effect worktops continue to capture the imagination of designers and consumers alike. The versatility of the trend is helping to fuel its appeal with the latest launches offering real diversity.

Attention-grabbing designs such as our new Arabescato Vagli, which features dark and dramatic veining set against a classic white background, are becoming an increasingly popular choice as consumers look for striking, nature-inspired marble-effect designs that will make a stunning visual impression on worktops and splashbacks.



**Comment by Simon Boocock,**  
MD, CRL Stone

At the other end of the spectrum, consumers are embracing more muted marble-effect quartz surfaces to bring timeless elegance to the kitchen. This is where we're seeing worktops such as our new Verona Gold, which has delicate gold veining on a creamy white background, leading the quiet luxury trend among homeowners keen to connect with nature in a calm yet sophisticated way.

## Ambience mirrors bring Hygge-style living to the UK bathroom

As the UK beauty and self-care industry continues to experience growth, today's must-have bathroom products are being guided by outside influences such as lifestyle and user needs. With this in mind, ambience mirrors have become a bathroom essential in 2025, with new importance on accessories that create bathroom environments, which are both calm and rejuvenating.

With framed and unframed models available, consumers are opting for LED back-lit mirrors within the premium market as a way to enhance the luminosity of their bathroom and modify the light settings to suit their needs, such as brightness and temperature.

The latest standout features include touch-activated controls for ease of use, dimmable and CCT changeable light, which is energy efficient and user-oriented, multiple finish options to coordinate with existing brassware, as well as integrated demist functionality, and IP44 rating to ensure the mirror is suitable in a damp or wet environment like the bathroom.



**Comment by D David Boddy,**  
Product Manager, Abode



## Natural bathroom trend influences design this AW25

Considered the most influential design style right now, the natural trend is the preferred choice in today's bathroom, with the best products focusing on organic forms and textures, soothing colours, and a rich mix of natural materials.

The wash zone is all about creating a productive basin area. Look out for circular basins and organic shaped brassware with rounded edges and curved spouts in contemporary finishes, and you'll be able to introduce natural shapes and forms across key elements in the bathroom, which reflect the beauty of nature.

In terms of the bathing area, the latest naturalistic style trends are leaning into opulent soaking tubs, which feature modern bath filler taps

with integrated handshowers for the ultimate in self-care luxury. With an emphasis on clean lines and sleek finishes, the very best-dressed bathtubs are favouring floor-standing taps when the bath is positioned in the middle of the room, and wall or deck mounted taps when trying to create an extra sense of space.



**Comment by Clive Griffiths,**  
Manager, Grange Design

## Retain your independence and join a buying group

As the latest report from OBR reveals that GDP growth is forecast to reach 2.0% in 2026, empowering independent business owners is now more important than ever. And, as expectations around service, product knowledge and delivery continue to evolve, the market needs to be able to cater to an increasingly diverse UK population with confidence and a true point of difference.

Staying open to new ways of generating business and exploring new possibilities will therefore keep your business agile and on point and joining a buying group is a great solution. Actively supporting your independent business by pooling purchasing power, you will gain access to the best terms from group suppliers; in addition to volume discounts and additional services.

From strengthening relationships with market leading brands and service providers to providing access to new brands and products, partnering with a reputable buying group will help independent retailers like you, to build profits and ultimately stay independent moving forwards.



**Comment by Steve Jones,**  
Managing Director, Sirius

## The importance of renders

The level of detail that can now be achieved with renders is incredible, allowing clients to quickly and easily see how different products, finishes and layouts will look in their space. This is more important than ever as the interior trend for personalisation shows no sign of slowing down.

With version 8.7 of Cyncy's Virtual Worlds design software, bathroom designs can be rendered with lifelike clarity in even less time, giving clients a true-to-life impression of how their finished space will look thanks to the new Cycles photorealistic rendering engine. This time-saving enhancement produces more realistic lighting, shadows, reflections and material effects automatically rather than manually.

It's these little details that can make a big difference to consumers who are purchasing big-ticket items such as kitchens or bathrooms and can really help to speed up the buying process. With Cycles, we're making everyday design work quicker and more intuitive, giving designers the tools to produce incredibly life-like renderings that will ultimately help to get clients to buy in more quickly.

**Comments by Lauren Pell,** Product Manager, Virtual Worlds







## Fitzroy of London Introduces New Accessories to the Portland Collection

Fitzroy of London has announced the introduction of new accessories to its Portland collection. The comprehensive assortment of concealed, thoughtfully designed accessories draws inspiration from classic Edwardian architecture, exuding elegance with a distinctive, historical flair in any bathroom setting.

Offering a complete family of accessible, design-led washroom products that complement an array of interior schemes, the new heritage-inspired accessories are aimed at architects, interior designers and specifiers seeking luxury products that provide reliable performance and accessibility compliance for both accessible and non-accessible spaces.

Finished in the UK and assembled in-house, the accessories collection comprises a Single Robe Hook, Vertical &



Horizontal Toilet Roll Holder, Towel Rail, Toilet Brush & Holder, Single & Double Soap Dispenser and Colostomy Bag Shelf.

From polished and satin to weathered and antique options, all accessories are made from solid brass and are available in a selection of exquisite brass finishes.

► [www.fitzroyoflondon.com](http://www.fitzroyoflondon.com)

## Knightsbridge appoints Dave Dawkins as Chief Executive Officer

Knightsbridge is pleased to announce the appointment of Dave Dawkins as its new Chief Executive Officer.

Dave joins the business with over 30 years of industry experience, primarily in lighting manufacture, as well as in rail infrastructure and distribution. His career spans senior roles in international markets and leading organisations, with a proven track record in business development, strategic planning, and supply chain management.

Commenting on his appointment, Dave said: "I'm absolutely delighted to join Knightsbridge as CEO. It's a privilege to step into a company with such a strong reputation, and I look forward to working with the talented and committed team behind its continued success. The business is built on solid foundations, and I'm excited by the opportunity to drive further growth."



Founded in 1998, Knightsbridge is a market-leading brand within the UK electrical sector, offering a wide range of high-quality wiring accessories, interior, exterior, and commercial lighting products.

► [www.mlaccessories.co.uk](http://www.mlaccessories.co.uk)

## Terracotta Tiles: A Modern Revival with Tile of Spain

**T**erracotta, celebrated for its rustic charm and deep ties to traditional Mediterranean interiors, is experiencing a stylish revival. Tile of Spain's manufacturers' latest collections offer a fresh take on this timeless colourway, combining the signature warmth with innovative design details.

From bold geometric patterns to glazed accent tiles and richly textured appearances, manufacturers are reimagining terracotta in ways that bring a subtle retro edge and sun-drenched warmth to contemporary interiors.

Ideal for introducing movement and depth to interiors, geometric patterned tiles in terracotta hues offer a bold update on classic styles. From striking herringbone patterns to curved motifs and abstract forms, these designs infuse spaces with dynamic rhythm and character, while still maintaining a sense of calm and authenticity. Soft blush and earthy red glazed tiles bring warmth and a subtle sheen to surfaces, adding a cosy feel while subtly bouncing light to make a room feel airy and spacious.

Whether used as a statement bathroom floor or a kitchen splashback, this redefined terracotta

palette proves its versatility. Honouring terracotta's earthy roots while unlocking new design-forward possibilities, these collections offer a timeless yet contemporary aesthetic for today's homeowners, specifiers and designers.

Representing 125 ceramic tile manufacturers across Spain, Tile of Spain promotes the incredible quality and values worldwide of the Spanish tile industry.

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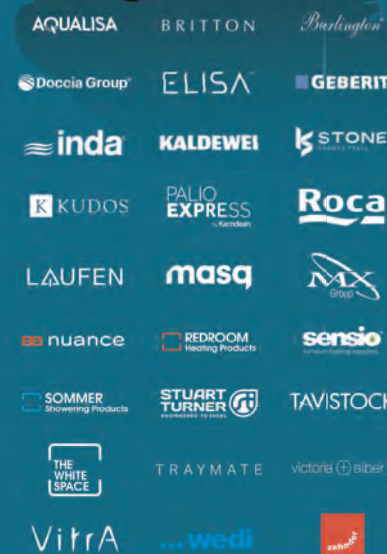
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## Abode LEVARTO brassware now available in 5 trend finishes

**A**bode extend its range of LEVARTO brassware to offer a total of 5 trend finishes for the contemporary wash zone! Part of the company's newly-created FOCUS 60 Bathroom Collection,

LEVARTO features a premium choice of innovative basin, bath and showering solutions, which are defined by a prominent slimline spout and signature handle with unique cut-out design. Plus, all

LEVARTO bathroom products feature an energy saving cold start valve, water saving flow restrictor, and anti-splash technology as standard.

Showcasing exquisite craftsmanship and made of solid brass, the LEVARTO brassware collection is now available in 5 trend finishes! Choose from two blended finishes in either Matt Black or Matt White with Brushed Brass design elements or three brand-new solid finishes in Chrome, Brushed Brass, and Matt Black. Whether you're looking for a tap finish with matt, polished, or brushed patina, LEVARTO brassware is the modern way to personalise your bathroom essentials.

Specially designed for the FOCUS 60 Bathroom Collection, bathroom owners can choose from a suite of products, which all coordinate in one complete space. Offering a total of 12 FOCUS 60 packs, each pack offers a choice of CAVA or IOX basin with TABLEAU basin shelf and matching sink accessories. Once you know which Pack you want, all you need to do is select your choice of complementary Abode brassware like LEVARTO or AQUIP, alongside either a MAYAR or ARUNA mirror and your pick of UNO accessories.

For further information, please contact Abode.



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abode

## Barwick Expands Nuance Wall Panel Collection with 20 new finishes and Lifetime Guarantee

**B**arwick Bathroom Distribution is pleased to announce the latest expansion to the Nuance wall panel range, now available to order. The collection grows with 20 stunning new finishes, offering an even wider choice of on-trend designs to help create beautiful, practical bathroom spaces.

Nuance wall panels are renowned for their seamless, grout-free design, delivering a sleek, contemporary look that is easy to install and effortless to maintain. The latest range update gives retailers more variety than ever before - from timeless classics to bold, modern styles, ensuring there's a finish to suit every taste and project.

In addition to the expanded choice, all Nuance new wall panels now come with a lifetime guarantee, providing long-term peace of mind and exceptional value for customers. This enhanced warranty reinforces Nuance's commitment to quality and performance, giving retailers and consumers complete confidence in their investment.

The new designs are available to order from Barwick now. Retailers who showcase the product and feature a sample board in their showroom see excellent results. If this is of interest, please get in touch with Barwick or Bushboard.



nuance

For more information or to view the updated collections, visit [www.barwick.co.uk](http://www.barwick.co.uk) or speak to your Barwick Area Sales Manager.

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# Bathrooms to Love Gets Savvy with New Abbey

**T**he latest furniture launch from PJH's popular Bathrooms to Love brand is the sophisticated new Abbey Fitted Furniture Collection which stylishly blends enduring shaker looks with exceptional design versatility, setting a new standard in bathroom cabinetry.

Offering the very latest in personalised storage for bathrooms of all sizes, the classic Abbey fitted furniture family boasts a simple shaker design with fine panelling detail to its doors and drawers. A wealth of practical product options allows for a stylish, tailor-made fit, centred around flexible and spacious storage.

The Abbey range comes in five matt colours, combining striking bathroom storage customisation with easy installation. Units are supplied rigid and can be fitted wall-mounted, using the brackets included, or floor-standing with its coordinated clip-on floor plinths. With durable 18mm doors and a wide choice of soft-close units, including standard (318mm) and slim (218mm) depth options, Abbey is suitable for all bathroom, ensuite and cloakroom scenarios.

Classic colour choices include Matt Stone, Matt Arley Blue, Matt Graphite Grey, Matt White and Matt Green Camo, which can be coordinated with



either an oak-effect or light grey interior finish. Handle options are equally versatile and include new walnut or oak-effect dome handles, as well as brushed brass, brushed bronze, matt black, matt white, and chrome design options.

Maximising storage space is at the heart of Abbey's design, and unit configurations range from 200mm to 600mm in width, including basin, WC, three-drawer, tall, mirrored, toilet roll, one-door, and two-door furniture options.

Basin and floor units can be teamed with a varied range of basins and worktops, continuing the customisation theme. Choices include a new range of one-piece basins and tops; statement washbowls with worktop; or semi-recessed or inset basins with worktop – and all include slim



versions, as well as plenty more options on form and finish.

The stunning new Abbey Fitted Furniture range is available for ordering via the PJH Partners Portal™ with Next Day Delivery to store or home address. For further information on Bathrooms to Love display deals as well as POS and showroom sales support, speak to your Regional PJH Sales Manager now.

  
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## Flova Launches GoSlide® – Showering Innovation Delivering Effortless Control at Your Fingertips

**F**lova UK is proud to unveil GoSlide®, a major innovation in showering control. Designed for users who like a balance of style, precision, and comfort, GoSlide® replaces traditional dials and buttons with a sleek, linear sliding interface that delivers complete control – with just one smooth motion.

From high-spec homes to premium developments, GoSlide® is set to become a standout choice for both designers and homeowners seeking a minimalist yet functional shower solution. At its core is a patented slide mechanism that allows seamless switching between outlets and effortless water flow adjustment. Paired with a fluted handle and anti-slip sliders, GoSlide®

is built to offer both visual sophistication and everyday usability.

"Showering should be a seamless part of your daily routine – not something you wrestle with every morning," says Rebecca Wickens, Managing Director at Flova UK. "GoSlide® is a complete reinvention of the shower control experience. It's intuitive, it's stylish, and it puts the user back in control. We're incredibly proud to be launching GoSlide® to the UK as the first product of its kind available here, and to offer our customers a solution that reflects both precision engineering and elegant design.

### Innovation Meets Practicality

Behind its minimalist exterior, GoSlide® is engineered for long-lasting performance. Each GoSlide® cartridge is endurance-tested through 1.2 million operation cycles, pressure-tested up to 70 Bar, and comes with a 15-year manufacturer's guarantee. Its robust build quality ensures that it performs under the toughest conditions – making it a smart choice for both domestic and commercial installations.

GoSlide® is available in five modern finishes – Diamond Chrome, Matt Black, Gun Metal, Brushed Brass, and Brushed Bronze – and offers a wide range of configurations, including 2 or 3-outlet options in both portrait and landscape orientations. Whether it's controlling a rainshower, handshower, bath filler or all 3, GoSlide® makes setup and use refreshingly simple.

To further support the UK trade and specification market, GoSlide® is stocked in the UK



and ready for immediate dispatch, with free nationwide delivery available on all orders with no minimum order quantity.

### Tailored for the UK Bathroom Market

GoSlide® was designed in direct response to the preferences and expectations of UK customers – where intuitive control, compact design, and elegant finishes are all highly valued. Its flexible installation options make it suitable for both contemporary renovations and new builds.

"GoSlide® is more than just a product launch – it's the next evolution in our mission to bring thoughtful, high-performance design into everyday spaces," adds Wickens. "It brings together what we know the UK market wants: ease of use, strong visual appeal, and lasting durability. We're excited to see how it transforms bathrooms across the country."

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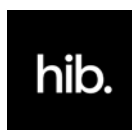
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A UK report published in 2016 by The Daily Mail, confirmed that as a nation, we waste huge amounts of water and energy by overfilling kettles. When you dispense water from your Quooker tap, you only use the exact amount of water you need. Quooker's patented vacuum tank allows for water to be kept at 110°C under pressure. This technology keeps the water hot without needing to use much energy - much like a flask! The water only boils when it exits the tap - so it is not constantly boiling inside the vessel. Our COMBI reservoir has also been awarded Energy Label A. This reservoir not only supplies boiling water, but also hot water for washing up.

With a Quooker CUBE, you will get filtered chilled and sparkling as well as 100°C boiling, hot and cold water. At last, no more plastic bottles and your chance to help save the planet. Did you know over 38.5 million plastic bottles are used every day in the UK and it takes 3 litres of water to make just one 1 litre bottle!\* A single Quooker UK CO2 cylinder is equivalent to 60 plastic bottles and saves a massive 180 litres in production alone.

With a Quooker you'll be saving plastic waste, water, energy, and time – all from one tap!

*"I have the cube and tap. From install to using the product, it's the best money I have spent in my house!" Alex R.*

Already have a Quooker tap? You can easily add a CUBE. Call, email or visit the website for assistance.

## Quooker®

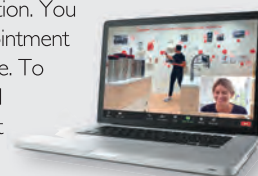
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*\*Figures sourced from Quooker UK*



## NEW virtual demonstration

The Quooker experience allows you to have a one-on-one live meeting where you can see the full range of tap styles, finishes and accessories in action. You control the appointment and what you see. To book your virtual appointment visit [quooker.co.uk](http://quooker.co.uk)



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Antony Thompson



## Lecico

*BKU's Matt Broughton spoke to Managing Director at Lecico – Antony Thompson – about the 12 months behind us, and what we've still to look forward to in 2025 and beyond.*

**I**t's been more than a year since BKU spoke to Lecico; as a result, there's much to catch up on! Luckily, we had MD Antony Thompson on hand: "We have invested a significant amount of time over the last number of years on our product development roadmap. Our focus has been to bring new and exciting products to market, and our recent launches mark the culmination of extensive customer and market research. For Lecico, our process was about listening and shaping solutions around feedback. Building long term partnerships has always been at the core of our business, and taking the time to understand people's needs ensures our product map reflects the service driven, people centric values that have always defined us."

Practical feedback the company received highlighted the need for products suitable for small bathroom floorspaces to maximise space, while aesthetic feedback centred around smooth lines, tapered designs, and softer finishes. These insights directly shaped Lecico's latest launches.

"In June 2024 we launched several new Design Series sanitaryware and furniture ranges," explains Antony. "Our new ranges introduce Shani, Zara Round, and Layla Smooth sanitaryware ranges, offering a wide range of design styles covering short projection, comfort and standard height, and open and closed-back configuration WC

pans. The new ranges offer unrivalled flexibility and versatility and significantly extend our existing Design Series range."

In addition, Lecico launched a short projection furniture range to enhance its current Layla furniture offering. Layla Short Projection features a diverse selection of contemporary colours and configurations tailored to suit compact spaces. The range includes floor standing, wall-mounted, and cloakroom options.

"Our Design Series range is now the chosen bathroom range for many house developers, is on display in hundreds of showrooms across the country and is being distributed nationally by Smiths Briten."

### Brand Positioning

In 2023 the company embarked on an 18-month journey to explore its brand positioning; it resulted in clarity over what makes Lecico unique. Antony explains: "Our customers told us that we offer the best service in the industry, that our people are the best to deal with, and our product availability is market leading. Coupled with our growing product range we are perfectly positioned to continue our long-term growth trajectory."

"For years Lecico has been known for Atlas, a range trusted at merchant trade counters, and in schools, offices, and public washrooms. Our reputation for reliability and value has served us well, but we're also proving that we offer 'a great deal more than just a great deal'."

"With our Design Series ranges we're building credibility in the mid-market, bringing contemporary design and choice and retaining the flexibility, service and availability that have always defined us. It's a shift that shows Lecico is as comfortable in showrooms as it is at the merchant trade counter and in large-scale projects."

"Our goal for 2025 is to keep telling our story and showing the benefits of working with us, while driving sales across our expanded range. Partnering with Smiths Briten Distribution is extending our reach, a collaboration we're delighted with and one that's helping us extend our national coverage in showrooms."

### Sustainability

Lecico was thrilled that its hard work and commitment to sustainability in the bathrooms industry was recognised at the KBB Focus Awards in 2024 with the prestigious UWLA Sustainability Initiative of the Year award.

"We are committed to achieving ambitious sustainability goals and aim to lead the bathroom industry in reducing water consumption through innovative and technologically advanced bathroom solutions," says Antony. "We proudly introduced Quantum® Technology in 2024, developed by Thomas Dudley, into a range of our WCs. This technology marks the launch of the UK's first leak-free, low-flush, syphon-operated WC, setting a new benchmark for water-saving solutions."

"We also have an exclusive partnership with REPEAT Materials®, bringing innovative bathroom panels, shower panels, and shower trays made from 100% recycled materials to the UK market. All REPEAT Materials® products' hold independently certified EPD's."

Lecico Bathrooms also has a wide range of further water saving technology developments underway and the business is committed to ESG across its UK operations.

"Alongside product innovation, we've also reduced the footprint of our UK operations. All warehouse and day-to-day functions are now carbon balanced, making our UK operations carbon neutral. It underlines our belief that sustainability must run through every part of the business – not just what we make, but how we operate."





# Adamsez Stone Collection: Every Bath Tells a Story.

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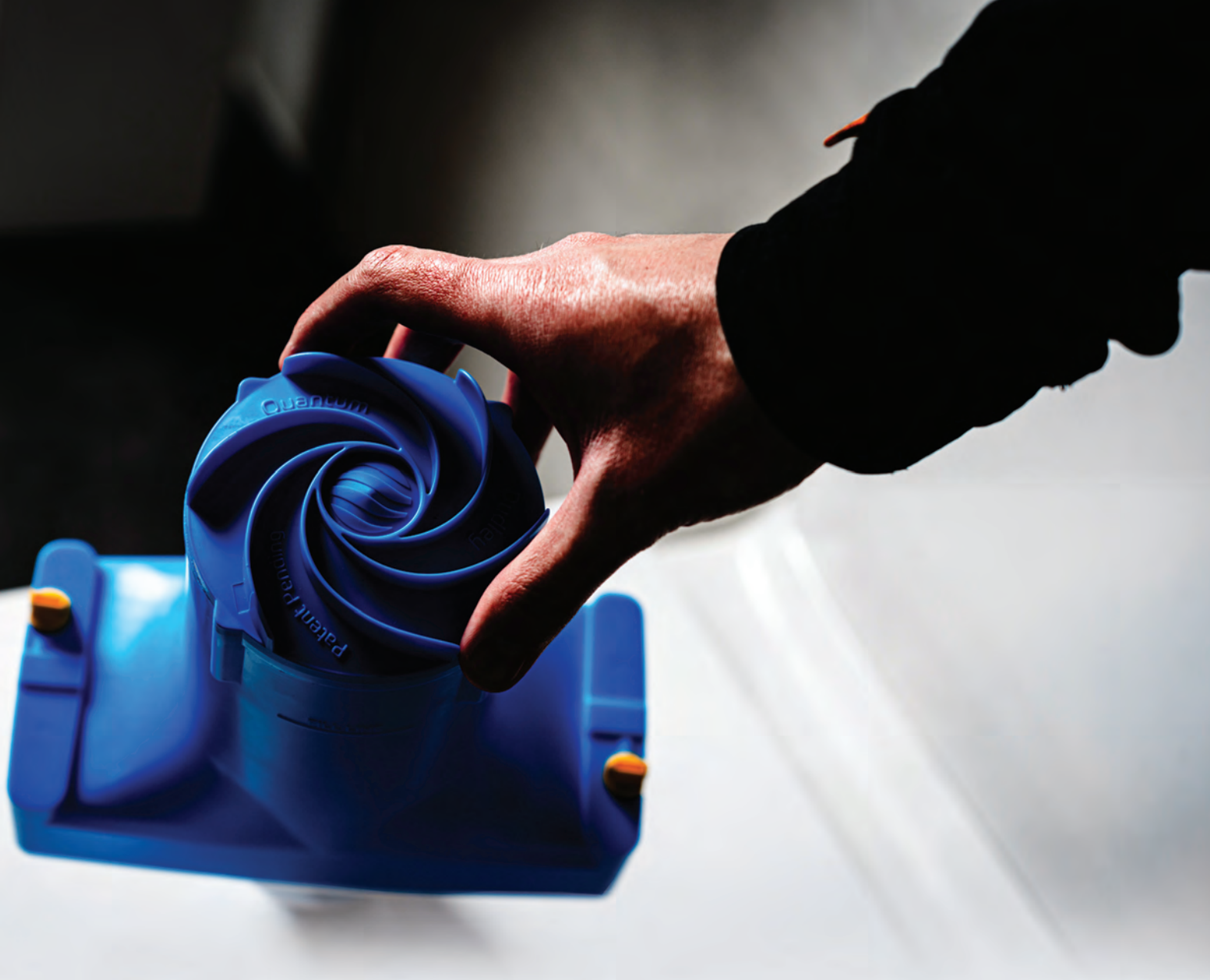
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*Luxury Bathroom Products*







## Thomas Dudley Launches Quantum into Space

**Thomas Dudley Launches its Quantum Syphon into Space in Bold Bid to highlight the message of water savings.**

Dudley, UK – June 2025 – In a groundbreaking fusion of innovation and environmental advocacy, Thomas Dudley has launched its revolutionary Quantum syphon into space. This bold mission marks a world first: sending a plumbing product high above the Earth to spotlight the urgent need for action to fix the Leaky Loo Crisis.

Quantum, the world's first push-button operated, leak-free toilet syphon, is engineered to eliminate the water wasted via leaking toilets – one of the most pressing challenges facing the plumbing industry. By showcasing Quantum against the awe-inspiring backdrop of Earth from space,

Thomas Dudley is making a powerful statement: every drop counts.

"We're not just launching a product – we're launching a movement," said Mark Morris Head of Marketing for Thomas Dudley. "Quantum represents the future of sustainable plumbing, and sending it into space is our way of showing that innovation has no limits."

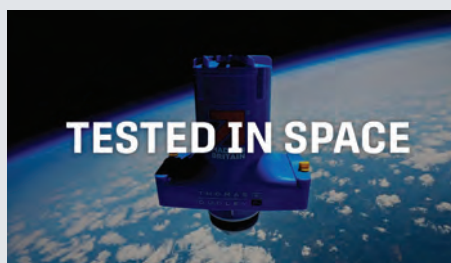
This mission is more than a marketing stunt. It's a symbol of the company's commitment to pushing boundaries in an industry often rooted in tradition. It also reflects some of Thomas Dudley's core values: Teamwork and Partnership. Launching Quantum into space was only made possible through collaboration across departments and visionary partners.



"Seeing Quantum floating above our beautiful blue planet will be a jaw-dropping moment," Mark added. "It's a reminder that even everyday technology can be part of something extraordinary."

With this historic launch, Thomas Dudley is not only redefining what's possible in plumbing—it's inspiring a new era of bold, sustainable thinking.

You can watch Quantum's journey into space by following the QR code:



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Feel the momentum.

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# Roper Rhodes – The Walcot Collection: Classic Elegance for Modern Bathrooms

**B**athrooms today are more than just functional spaces; they are places of comfort, reflection, and everyday living. The Walcot collection has been created with this philosophy in mind, offering a carefully curated range of furniture, brassware, mirrors, lighting, and accessories that combine timeless style with modern practicality. Each piece has been designed to appeal to the traditionalist at heart, while delivering the flexibility required for contemporary life.

## Furniture that Blends Style and Storage

At the core of the Walcot collection is its furniture range, designed to bring both beauty and function into the bathroom. The Walcot 900 3 Drawer Vanity Unit strikes a perfect balance between practical storage and elegant styling. Finished in real wood veneer and equipped with premium Hettich soft-close runners, it offers a tactile sense of craftsmanship alongside reliable functionality. For those with larger spaces, the Walcot 1200 Vanity Unit builds on this approach, providing generous proportions while maintaining a refined, versatile aesthetic suited to both modern and traditional homes.

## Mirrors with Intelligent Features

The Walcot mirror range highlights how traditional styling can be enhanced by modern innovation. The Walcot Circle Mirror and Walcot Pill Mirror are elegantly understated, yet behind their simplicity lies advanced technology. Both designs incorporate Three Touch Sensor control, Ghost Glass, and Demist functions, ensuring a clear reflection and effortless operation. For a more striking option, the Walcot Arch Mirror combines these same features with a distinctive curved profile and multiple frame and mount choices, offering homeowners a stylish focal point.

## Lighting to Elevate the Bathroom Experience

Lighting plays a crucial role in bathroom design, and the Walcot Wall Lights have been created to deliver both ambience and sophistication. Featuring fluted glass housings and offered in three classic finishes, these wall lights provide a warm, atmospheric glow while harmonising beautifully with other elements of the collection.

## Brassware with Timeless Appeal

No bathroom is complete without brassware that blends design and durability. The Walcot 3 Tap Hole Basin Mixer embodies this approach, with refined styling supported by a 10-year warranty for complete peace of mind. Meanwhile, the Walcot Shower system offers the ultimate in flexibility. Available in Brushed Nickel and Brushed Brass, it combines a circular rainfall head with a slim, ergonomic hand shower. Homeowners can choose between exposed bar valve or concealed fittings, making it suitable for a wide range of bathroom layouts.



## Refined Design, Modern Living

Together, the Walcot collection delivers a harmonious balance of classic elegance and modern innovation. From furniture and mirrors to brassware and lighting, each piece has been carefully designed to complement the next, allowing homeowners to create bathrooms that feel both timeless and contemporary. It is a collection that celebrates craftsmanship, practicality, and beauty – the essence of refined bathroom design.

If you'd like to enquire about displaying the Walcot collection, please contact your Area Sales Manager on the number below.

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BATH

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# ROPER RHODES<sup>®</sup>

## BATH



# INTRODUCING THE WALCOT COLLECTION

*Thoughtfully designed since 1979*

Inspired by the refined aesthetics of Art Deco and early industrial design, Walcot is tailored for the traditionalist at heart. The collection includes furniture, brassware, mirrors, and accessories, all united by a commitment to quality craftsmanship, function-first thinking, and elegant design.

Would you like to explore display options? Contact your Area Sales Manager today.





## Smiths Briten to become additional UK distributor for Aqualisa from 1 October 2025

Smiths Briten has announced it will become an additional UK distributor for Aqualisa, one of the bathroom industry's most innovative and trusted brands, from 1 October 2025. The agreement is a significant milestone for Smiths Briten, strengthening its portfolio with a name synonymous with pioneering shower design and water-saving technology.

For more than 40 years, Aqualisa has been at the forefront of the UK bathroom sector, launching the first bi-metallic thermostatic mixer shower and later introducing the world's first digital shower. Today, its award-winning range spans mixer and electric showers, smart digital showers, and bath fillers, all engineered for performance, ease of installation and long-term reliability.



By combining Aqualisa's innovation with Smiths Briten's nationwide distribution network and next-day delivery service, retailers and merchants will gain access to a comprehensive, design-led product collection backed by trusted logistics and support.

► [www.smithsbriten.co.uk](http://www.smithsbriten.co.uk)



## Frontline Bathrooms launches the Ophelia bath

Frontline Bathrooms has unveiled the latest addition to its Aqua Range: the Ophelia freestanding bath. Designed to bring sculptural elegance into the bathroom, Ophelia pairs clean lines with generous proportions, making it a statement piece that works across both contemporary and classic interiors.

Measuring 1700mm by 780mm, the bath is large enough to offer indulgent comfort yet compact enough to sit within a variety of room sizes. An in-built tap deck adds functionality without compromising

the sleek silhouette, while the choice of crisp white or bold black ensures flexibility for different design schemes.

As part of the Aqua Range, Ophelia continues Frontline's commitment to producing design-led products that are easy to specify and simple to install. For retailers, its striking form and versatile finishes offer strong showroom appeal, ensuring it resonates with customers looking for a modern centrepiece.

► [www.frontlinebathrooms.co.uk](http://www.frontlinebathrooms.co.uk)

## Croydex Launches Innovative Toilet Seat Selector Tool

**Croydex, a trusted leader in bathroom accessories and fittings, has unveiled its innovative Toilet Seat Selector Tool, now available at [www.croydex.co.uk](http://www.croydex.co.uk). This cutting-edge digital feature harnesses AI machine learning and augmented reality to take the hassle out of choosing a new toilet seat, giving customers confidence and clarity from the start.**

Finding the right toilet seat has long been a challenge, with thousands of variations making compatibility a guessing game. Croydex's new tool eliminates that uncertainty with a simple

four-step process. Using advanced AI recognition, it analyses the shape of an existing seat, while an intuitive stencil overlay allows users to confirm an exact match.

To ensure accuracy, a built-in 3D measuring guide helps record precise dimensions. Based on these inputs, the tool instantly generates tailored product recommendations, filtered to suit both measurements and style preferences – saving time and avoiding costly mistakes.

One standout feature is the AR preview, which lets users visualise different Croydex seats in their own bathroom before committing to a

purchase. Once the perfect option is chosen, the tool seamlessly directs users to retailers with live stock availability.

Designed with simplicity and convenience at its core, the Toilet Seat Selector Tool is transforming a once frustrating task into a stress-free shopping experience.

Visit our website, try it today



► [www.croydex.co.uk](http://www.croydex.co.uk)





## BC Designs expands colour offering with new painting service

**C**olour has become one of the most powerful design tools in the bathroom. No longer limited to neutral whites and greys, consumers are increasingly using baths as a focal point for self-expression, whether that's a bold statement shade or a softer tone that ties into the wider scheme. For retailers, the ability to offer colour as part of the bath specification can be the difference between securing a sale and missing out on a project where individuality is key.

Recognising this shift, BC Designs has launched a new painting service across its entire Cian® and Acrymite® bath ranges. Using a spray-painted process, the service delivers a smooth and consistent finish while opening up almost limitless colour possibilities through BC Designs' colour-matching offer. This means retailers can now provide their customers with a bath in virtually any shade, from trend-led greens and blues

to timeless neutrals, all with the reassurance of durability and performance.

The move represents a significant step in BC Designs' approach to personalisation. While the company has long offered hand-painted finishes on its boat baths, metal baths and the Omnia Cian® bath, the new spray-painted technique extends colour choice across the wider collection. Boat and metal baths will continue to be hand-finished to maintain their character, while the spray service ensures consistency across Cian® and Acrymite® models.

For retailers, the benefits are twofold. Firstly, the expanded colour palette allows them to capture a wider share of the market by responding to the growing demand for bespoke design. Secondly, the spray-painted finish has been developed with practicality in mind, ensuring confidence that the colour will last in a bathroom environment without compromising quality.

Adam Smith, National Sales Manager at BC Designs, comments: "Colour continues to play a leading role in bathroom design, not just as an accent but as a statement. By extending our painting service, we're giving our retail partners the tools to meet that demand with confidence, helping them deliver bathrooms that feel truly individual."

September also sees BC Designs' Bath of the Month promotion highlight the Bampton. A compact, traditional silhouette with an integral plinth and an impressively thin rim that maximises the internal bathing area despite its modest footprint. The Bampton is cast in BC Designs' solid-surface Cian®, chosen for warmth to the touch, durability and excellent heat retention.

## BC | DESIGNS

▶ [www.bcdesigns.co.uk](http://www.bcdesigns.co.uk)







## Mira Showers

*Dan Martin, Installer Channel Communications at Mira Showers, spoke with BKU's Matt Broughton about new launches and the support the company is offering to the community of hard-working installers.*

**It's been an innovative and busy time at Mira Showers over the last 12 months. The company has launched some exciting new products into the market this year - ones that really encapsulate Mira's forward-looking approach to showering.**

Dan Martin explains: "In February this year, we launched the Mira Activate with ColdBoost, a new, UK-first digital shower designed to help bring the benefits of cold-water immersion directly and safely into customers' homes. The ColdBoost features an intelligent temperature control system that gradually reduces the water temperature and sustains it between 12-15°C."

The shower offers four preset modes tailored for different comfort levels: Beginner, Intermediate, Advanced & Expert modes. Cold water therapy has grown in popularity over recent years, with new research showing that over 50% of consumers incorporate cold showers into their washing routines.

"Since we last spoke, we've also introduced the Mira Heatloop, which was launched back in September 2024. It's the first electric shower that works with wastewater heat recovery units, which can help reduce a household's energy use by a whopping 40% - a fantastic product for installers to have in their arsenal for the increasingly energy-conscious client."

As head of Installer Comms, Dan tells me it's also been a momentous 2025 on the installer side of the business, as the company has looked to revolutionise how it supports installers across the trade.

"Earlier this year, we commissioned research to uncover the issues that installers were facing in their roles, to really understand how Mira could best support them," explains Dan. "The insight, which came from 500 sole traders, including 300 installers and plumbers, made it clear that many installers are facing feelings of loneliness, fatigue and the stress of running their small businesses alone, and without support."

"This lack of support has a knock-on effect. The research found that three-quarters of installers are working more hours than they feel they should, with a significant number saying it's negatively affecting their social lives and even their sleep. Beyond that, 65% say the business side of their work - from tax returns to managing social media - eats into their personal time, while 39% say they struggle to share work-related concerns with anyone. Sadly, an alarming 75% of installers said that working more hours than they should have left them feeling burnt out."

"With these findings, we wanted to commit to going the extra mile in supporting installers - to do more than just provide them with high-quality

products. To start with, we've revamped our approach to the content we provide on our InstallerPRO platform (available for any installer to sign up to) where we've begun sharing practical advice from experts within Mira Showers to help installers master their business, elevate their skills and balance their life, including tips to better manage cash flow, healthy lunch ideas, and a list of tips to help them deliver excellent client service."

"At InstallerSHOW 2025, we were delighted to invite experienced business coach, Mark Ellis, to the Mira stand. Across all three days of the show, he provided installers with free consultations to help support them with any of their business concerns or struggles. Mark has kindly continued to offer free consultations for Mira installers to help put tangible active steps in place to manage their businesses with fewer worries."

"It's been extremely rewarding to know we're genuinely supporting our installers, who - for most - work on the tools is only one part of their job, alongside running a business and having a family, without the ability to offload their stress or worries. We're excited to continue our support for installers into the future."

To access this support, installers need to sign up for InstallerPRO by visiting <https://www.mirashowers.co.uk/installerpro>.





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*Divera Bifold Enclosure*



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## Kudos – Compact bathrooms for every style & budget

**A**s the vast majority of bathrooms in the UK are small in size, with en-suites often smaller, designing a compact bathroom should not have to be a compromise between style and functionality. This is why the product team at Kudos has designed compact features into all its showering collections, at every price point. So, when designing your next bathroom that requires a compact solution, check out the Kudos showering collections.

Starting with its value shower enclosure range, Divera offers bi-fold doors options where the opening mechanism works within the enclosure footprint so the door does not protrude into the bathroom area when open. Likewise their pivot doors open both inwards and outwards, so in a small bathroom you can simply open the door into the enclosure, therefore not having to allow space for it to open outwards within a design plan; a great space-saving solution with no compromise on style.

The Ultimate10 10mm luxury range of glass showering panels offers a broad range of panel sizes and fixings, providing flexibility for design, regardless

of bathroom size. It features 13 flat panel sizes, 9 coloured profile finishes, 4 coloured glass options, deflector panels, and a mirrored décor panel with its range, making it easy to create a practical, compact bathroom that can be personalised specifically to the user's needs and room size.

The Ultimate8 range also features 8mm curved wet-room panels. These panels were introduced a perfect way to replace the bath with a shower

when the bathroom doesn't allow for a separate enclosure, largely due to space restrictions. The curved panels create a large spacious showering area, but the enclosure still fits neatly in the footprint area that the bath originally occupied.

Even within its premium collection Pinnacle8 shower enclosure range, Kudos has included centre fold doors, quadrants with sliding doors within the enclosure, and even its new pentangle enclosure to offer spacious showering models within a compact footprint.

Kudos Shower Products Ltd has been designing and manufacturing shower products at its Cumbria facility since 1999. Now part of the Ronal Bathroom Group, its portfolio includes shower enclosures, shower trays, over-bath screens and wet-room solutions sold via KBB showrooms and merchants across the UK. Call, email or visit their website.



*Ultimate Curved as bathroom replacement size*

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Brushed brass 1200 x 900mm pinnacle8 pentangle enclosure.



## PREMIUM COLLECTION

# pinnacle8

## Level access pentangle enclosure

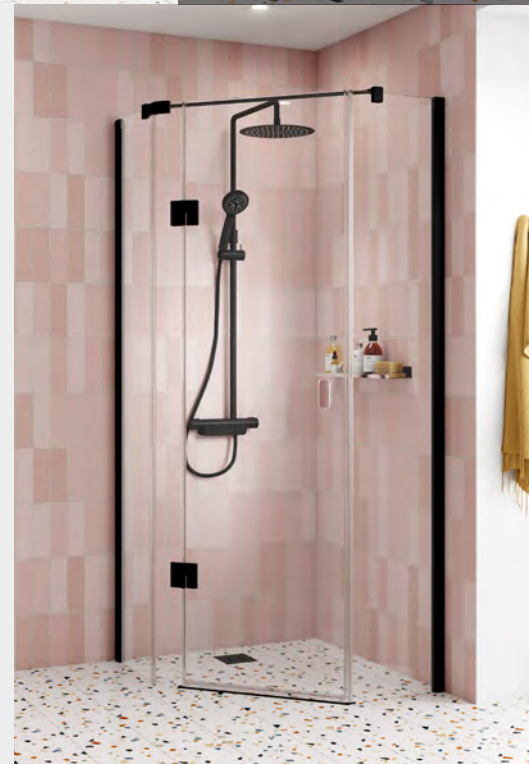
The pinnacle8 level access pentangle and off-set pentangle offer a stylish alternative to the more traditional quadrant and off-set quadrant enclosures

The hinged door and level access combined make this the perfect enclosure for multi-generational households.

To find out more please contact:  
[marketing@kudosshowers.co.uk](mailto:marketing@kudosshowers.co.uk)  
[www.kudosshowers.co.uk](http://www.kudosshowers.co.uk)

### Features & Benefits

- + 8mm toughened safety glass
- + 2000mm high
- + Available in:  
Chrome, matt black and brushed brass finishes
- + Features stylish die cast rise and fall hinges
- + Concealed fixings throughout
- + Available in 3 sizes
- + Slimline profile with 20mm adjustment
- + Crystal clear glass to glass seals
- + Lifeshield glass protection
- + Lifetime Guarantee
- + Made in Britain





# Ideal Bathrooms in partnership with Ideal Standard: Design-Led Solutions for Modern Bathrooms

**I**n today's competitive bathroom market, professionals need solutions that balance design, performance, and sustainability without compromising on quality. Ideal Standard's ALU+ showering range and Ultraflat trays are engineered to meet these demands, offering practicality and stylish solutions.

## Backed by Ideal Bathrooms' Unbeatable Service

Ideal Bathrooms supports these collections with a service promise built around reliability. From next-day delivery on stocked items, highlighted with our signature Blue Vans, to expert product support and flexible ordering, we're committed to helping our customers deliver projects efficiently and confidently.

Our customer charter reflects our dedication to operational excellence, ethical sourcing, and sustainability, values that align with Ideal Standard's product philosophy. Together, we offer a complete solution: design-led innovation backed by our renowned service.



## ALU+: Sustainable Showering with Architectural Impact

The ALU+ collection is a standout in contemporary showering design. Created by renowned design studio Palomba Serafini Associati, ALU+ combines geometric precision with modern, on-trend finishes: Silk Black, Rosé, and Silver.

But ALU+ isn't just about aesthetics. It's manufactured from 84% recycled aluminium and is entirely free from chrome and nickel, making it a sustainably responsible choice for any bathroom. Integrated flow limiters (8L/min hand spray, 12L/min rain shower) support water efficiency without sacrificing user comfort, an increasingly important consideration for consumers.

Offering a selection of exposed showering options, ALU+ also features useful practical touches, including storage shelves and matching beauty bars. The shower systems can be paired with matching basin fittings and flush plates in the same colours and finishes, offering a versatile solution that supports streamlined specification and installation.

## Ultraflat S & Ultraflat S i.life:

### Low-Profile, High-Performance Trays

Ideal Standard's Ultraflat S+ and Ultraflat S i.life trays are designed to meet the practical needs of modern bathroom design. At just 30mm thick, these trays offer a sleek, low-profile finish that supports both aesthetic and accessibility requirements.

Constructed from Ideal Solid®, a durable composite of resin and natural mineral filler, these trays are robust, slip-resistant, and antibacterial. Available in four contemporary finishes: Pure White, Concrete Grey, Sand, and Jet Black, they will seamlessly fit into any bathroom style.

With over 27 size options and cut-to-fit flexibility, these trays simplify planning and installation, making them ideal for any bathroom project.

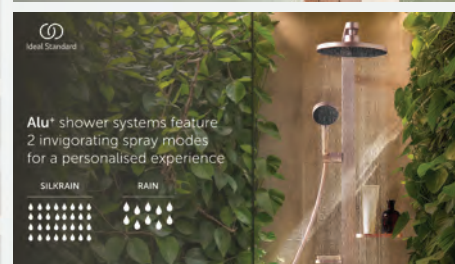
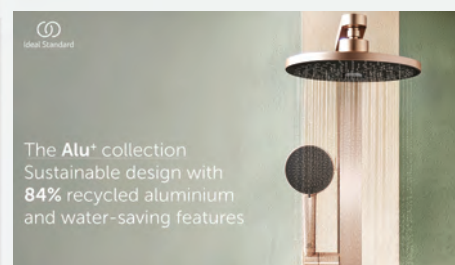
Ideal Standard's ALU+ showering, Ultraflat S, Ultraflat S i.life trays are available to order through Ideal Bathrooms today!



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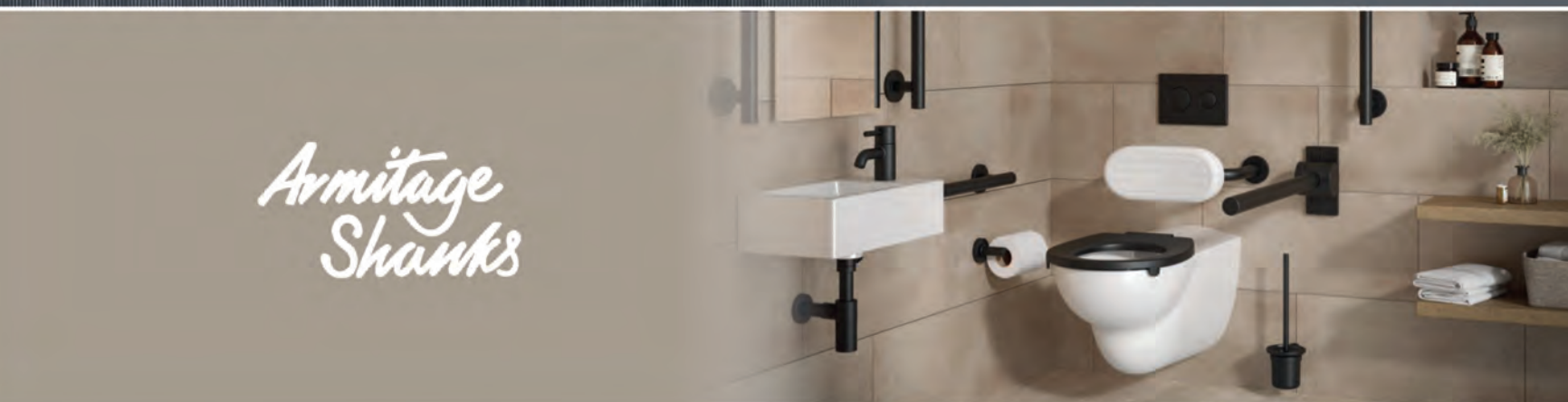


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Kasia Walker

## Zaneti

*Zaneti's Brand Manager, Kasia Walker, spoke with BKU's Matt Broughton about the company's progress over the last year and what's still to come in 2025.*

**B**KU last spoke with Zaneti's Brand Manager – Kasia Walker – back in April of this year. The following months since then have been very successful for Zaneti, both in terms of gaining market share and increasing its showroom presence across the country. "We've secured new partnerships, strengthened relationships with existing retailers, and seen our brand recognised in more regions than ever before," explains Kasia. "This momentum has been reflected in positive sales growth and a growing demand from customers for our designs and quality."

The main focus for the company this year has been on strengthening its showroom presence, ensuring that each display reflects the brand's premium identity and attention to detail. "We've also been exploring the latest design trends and technical innovations to integrate into our collections – whether through material advancements, improved functionality or aesthetic updates. The goal has been to keep Zaneti at the forefront of bathroom design while delivering real value to our retail partners and their customers."

### Compact Bathrooms

When it comes to compact bathrooms, every Zaneti range is available in either a cloak modular

version or a slimline fitted version, allowing customers to create a beautifully cohesive design not only in their main bathroom but also in cloakrooms and en-suites. Smaller bathrooms don't need to be compromised – with the right design approach, they can be true masterpieces, as Kasia explains: "Our compact units are thoughtfully scaled to maximise storage and functionality while maintaining our signature style. Whether it's a sleek modern range or a more traditional design, smaller spaces still receive the same craftsmanship, finish and visual impact as their larger counterparts."

“Sustainability isn't just a trend for us; it's part of our long-term commitment to both our customers and the planet”

As for the next 12 months... "we're working tirelessly on several exciting new projects, guided by both design trends and direct customer feedback," Kasia explains. "Listening to our clients' needs has always been central to our product development, and over the next year you can expect to see innovative ranges and practical design solutions that reflect both current market demand and our brand's forward-thinking ethos."

### Sustainability

Sustainability is an integral part of Zaneti's design and manufacturing process: "Our factory embodies our eco ethos – using responsibly sourced materials and processes that minimise environmental impact. We're proud to be FSC® certified, ensuring our timber comes from responsibly managed forests, and our products are Made in Britain, which helps reduce transportation emissions and support local manufacturing. Sustainability isn't just a trend for us; it's part of our long-term commitment to both our customers and the planet."

Beyond its design credentials, Zaneti has become known for blending style, practicality and quality in a way that feels effortless. From statement-making master bathrooms to cleverly planned compact en-suites, every piece is created with the same attention to detail. Adding to its appeal, the Zaneti furniture collection is supported by a huge £1.5M stock position, enabling next-day delivery and ensuring that premium design reaches homes without delay. This commitment to stock availability is a key element of the brand and a major benefit for its partners, reinforcing Zaneti's reputation for reliability, accessibility and exceptional service.





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BATHROOMS





Zehnder Ax Spa



Zehnder Charleston Bar



Zehnder Subway

## Zehnder Small but Mighty: Sleek Heating for Compact Bathrooms

Chris Walley, Product Manager at Zehnder Group UK

**B**athrooms should never be cold. But how often have you walked into a downstairs cloakroom and shivered? It is often due to these functional rooms being positioned under a staircase or against an outside wall of the house and, because they are so small, the small radiators that serve them are not up to the task of keeping them toasty warm.

The same could be said of any small or compact bathroom. If the radiator isn't properly sized to meet the heat requirement of the room – and most importantly, its usage – the thermal output will be insufficient, resulting in a chilly environment.

But there's no reason for this to be the case. Zehnder manufactures modern radiators to suit every interior – big or small. Our compact sized radiators give the same optimal performance as our full-sized radiators and towel rails...and they look great too!

This is what sets our radiators apart in those hard-to-heat compact spaces. We never compromise on functionality, even in the tiniest en-suite.

Our compact radiators are compatible with all central heating systems, even when used in conjunction with heat pumps, so will effortlessly operate at lower water temperatures to fully heat the room. And for additional energy efficiency in the summer months, the electric element in our dual fuel radiators can be switched on to keep

towels dry and warm, even when the central heating is switched off.

In addition to premium technical performance, all Zehnder radiators are extensively tested in our lab for use in bathrooms. Our radiators all undergo salt spray and adhesion tests to measure quality and the robustness of our finishes and lifespan as well as high pressure tests on joint construction. These tests ensure that the radiators are durable and long-lasting.

In terms of style, the radiators' sleek modern lines and minimalist finishes create a clean, modern look – but for more traditional homes, classic designs in elegant finishes bring warmth with a touch of timeless charm. Our mission is to provide radiators and towel rails of all shapes, sizes and finishes to deliver a desired style – whether that is creating a chic downstairs cloakroom or making the most of space within a small en-suite bathroom.

**Whatever the size of your bathroom, there is a Zehnder radiator to suit every style:**

**Zehnder AX Spa** – An elegant and innovative solution with elegantly thin horizontal bars perfect for warming and hanging towels. Available in a wide range of colours and finishes, as well as electric and dual-tube options, this towel rail boasts perfect proportions and can be installed under a window, enabling easy integration in the bathroom.

**Zehnder Charleston Bar** – The original multi-column radiator which is produced to its authentic 1930s design. Its compact form and

chrome towel bar make it a practical and stylish choice for small spaces. The Charleston Spa Cloakroom model is particularly suited to compact cloakrooms.

**Zehnder Metropolitan Spa** – With its striking geometric cut-outs, this contemporary design is both decorative and practical, offering ample space for towels to dry. Available in almost any colour and finish from the Zehnder World of Colours, it makes a strong design statement in small bathrooms.

**Zehnder Subway** – This radiator is sleek and understated, with a small projection that is ideal for compact spaces. It is available in an array of colours from the Zehnder colour pallet as well as in stainless-steel finishes. Suitable for both central heating and dual energy systems.

From minimalist modern designs to classic traditional styles, Zehnder's compact bathroom radiators prove that even the smallest spaces can be beautifully furnished while providing the performance needed for a cosy and warm space. All the radiators mentioned are available in a selection of colours and finishes from the Zehnder World of Colours pallet, promising a radiator that'll match any interior style.

To find out more about our range please visit the website

► [www.zehnder-radiators.co.uk](http://www.zehnder-radiators.co.uk)







## RAK-RESORT

The RAK-Resort furniture range combines aesthetics and practicality to suit all bathroom suites. Stunning furniture available in six shades – now with a reduced RRP by up to 39%.

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## Why suppliers, distributors, and manufacturers should join BiKBBI as industry advocates

**T**he fitted interiors industry is evolving – driven by innovation, rising consumer expectations, and a collective pursuit of excellence. As Chief Executive of BiKBBI, I've seen the impact of collaboration. Today, I urge suppliers, distributors, and manufacturers to become more than participants – to become advocates, helping shape the future of UK tradespeople and the wider sector.



### Why industry advocacy matters

Advocacy is about standing for something greater than individual success. It means championing best practices, ethical standards, and sustainable growth. Joining BiKBBI's Industry Advocate programme offers more than a badge – it's a platform for influence, shared learning, and driving positive change across the supply chain.

### The value of becoming a BiKBBI advocate

The links in our industry are interdependent. Installers rely on quality products; suppliers depend on skilled tradespeople; and manufacturers need feedback from the field. Advocacy strengthens these connections and supports a thriving, resilient sector.

### As a BiKBBI advocate, you can:

- Shape policy and standards: Help influence regulations and practices to be both practical and progressive.
- Drive innovation and excellence: Collaborate with peers to raise industry standards and adopt smarter solutions.
- Support skills development: Contribute to training initiatives, apprenticeships, and education outreach to build a future-ready workforce.
- Boost reputation and trust: Show your commitment to quality and professionalism, enhancing consumer confidence.
- Access opportunities: Network with industry leaders, gain insights into market trends, and build valuable partnerships.

### Advocacy in action

Real-world challenges – like skills shortages, regulatory change, and sustainability – demand united effort. Advocates work with BiKBBI to promote the trade to young people, influence curricula, and support sustainability in sourcing, logistics, and product development. This collaboration ensures that industry policies are informed by those with hands-on experience, not just outsiders.

### The Business case

The commercial benefits are clear: stronger reputation, increased visibility, preferred supplier status, and a role in shaping the industry's future. Advocates also receive priority access to events, consultations, and campaigns.

### A collective responsibility

The future of UK tradespeople and the fitted interiors industry depends on bold, collective action. If you're ready to do more than business as usual – if you want to lead – then join us.

Become a BiKBBI industry advocate. Together, we can create a thriving, sustainable, and professional future for all.

*Damian Walters*  
CEO, BiKBBI



## PJH Employees Step Up to Raise Over £1,700 for Macmillan Cancer Support

**E**mployees at KBB distributor, PJH have been going the extra mile, quite literally, in support of Macmillan Cancer Support, the company's chosen charity for 2025, with two remarkable colleagues raising more than £1,700 between them through gruelling endurance challenges.

Katy Burns, PJH's HR Business Partner for the North, along with her fiancé Royston, recently completed the 13.1-mile Macmillan Mighty Hike in the Lake District, braving torrential rain, thunder, and lightning to cross the finish line. The event, part of Macmillan's nationwide series of fundraising hikes, challenges walkers to tackle scenic but demanding routes to help raise funds for people living with cancer. Katy and Royston raised an incredible £774, all of which will go towards supporting Macmillan's vital services.

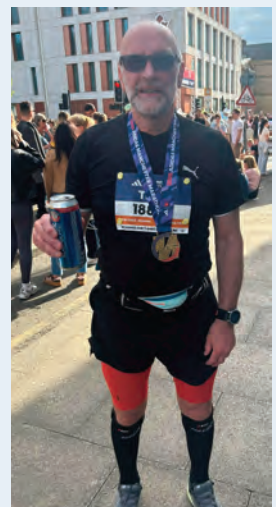
Meanwhile, over in Manchester, John Travis, Solutions Delivery Manager from PJH's Bolton distribution centre took on the Manchester Marathon, his first ever, completing the full 26.2-mile course in just over five hours despite sweltering heat on the day. His efforts raised £970, nearly doubling his original fundraising target.

These inspiring achievements are part of PJH's wider commitment to raise £15,000 for Macmillan Cancer Support.

PJH has also pledged to match employee fundraising up to a total of £10,000, helping to amplify every pound raised by the team.

Commenting on the fundraising, PJH's Lynn Statham, Head of People said: "Katy and John have both shown exceptional determination and spirit, taking on physically and mentally demanding challenges in aid of a fantastic cause. Their achievements embody the values we hold dear at PJH, which are teamwork, resilience, and a commitment to making a difference."

With momentum building and more fundraising events planned throughout the year, PJH is well on the way towards hitting its ambitious £15,000 goal.



► 0800 8 77 88 99

► [www.partners.pjh.uk](http://www.partners.pjh.uk)

► [www.pjh.uk](http://www.pjh.uk)

► [www.macmillan.org.uk](http://www.macmillan.org.uk)





## THE KBSA COLUMN



### KBSA – The Big Debate Returns to the KBB Industry Conference 2025

One of the most anticipated sessions of the KBSA Experience, The Big Debate, returns to the KBB Industry Conference 2025 with a fresh panel and hot topics shaping the future of independent retail.

Facilitated by renowned broadcaster Emma Crosby, this year's debate promises lively discussion and invaluable insight. Joining the panel are four respected voices from the industry: Liam Butler (Butler Interiors), Lindsey Copperwheat (TC Kitchens), Jamie Harding (Et Lorem), and Lynne McBride (Tolle Kitchens).

Together, they'll explore key issues currently impacting KBB retailers, including the importance of charging for design, how to retain skilled staff, the challenges around retailer display terms, and the role of consumer protection and finance.

Attendees can expect an open discussion, enriched by real-world perspectives and practical advice. What makes The Big Debate especially powerful is its interactive format – with live polls and an open Q&A, the audience will have the chance to shape the conversation in real time.

The Big Debate isn't just about listening – it's about engaging, challenging, and being part of the solution. Whether you're looking to refine your design fee structure, rethink your staffing strategy, or get clarity on financial offerings, this session is not to be missed.

"The KBSA Experience is more than just a conference, it's a chance for independent retailers to come together, share ideas and tackle the real challenges we face," says KBSA Chair Richard Hibbert.

"Sessions like The Big Debate are designed to spark honest conversations and practical solutions that you can take back to your business."

"If you're serious about growing, adapting, and staying ahead in this market, this is the one event you can't afford to miss."

Join us for a conversation that reflects the real experiences of retailers and explores what's next for our sector. More details and booking forms can be found at [www.kbsa.org.uk/conference](http://www.kbsa.org.uk/conference).

► More details are available from The KBSA  
[www.kbsa.org.uk](http://www.kbsa.org.uk)  
or call 01623 818808

# KBSA

## Lakes Appoints New Business Development Manager



**Leading shower enclosure brand Lakes has appointed a new Business Development Manager for the Central and Anglia region to support its expanding market presence and long-term growth plans.**

Brett Wright will bring over 20 years' experience and will focus on expanding Lakes' presence across key markets, deepening relationships with merchant partners and supporting the company's ongoing growth in the premium bathroom sector.

Brett has previously worked in various roles across the bathroom industry including fitting new bathrooms, selling to the high-end market and into retail sectors, and working within specification teams where he liaised with local housebuilders and developers in the Architectural and Design market.

He said: "I'm looking forward to my time here at Lakes. The team has been exceptionally welcoming and it's very clear that this is an open working environment where everyone pitches in to support each other."

"It's an exciting time to be joining the team as we take advantage of every opportunity to drive our growth into new markets and ensure we continue to deliver the high standard and innovation that Lakes is known for."

"My role is now to demonstrate the same methods as I have done previously which is managing the expectations of each customer as an individual and giving them the best service I possibly can."

Lakes Managing Director Mike Gahir said: "We are thrilled to welcome Brett aboard and look forward to seeing how his skills and experience will push us forward as a company while benefitting our customers."

► [www.lakeshoweringspaces.com](http://www.lakeshoweringspaces.com)





## THE IPG Supporting Independents



### The IPG – Trade Local Day: Supporting Proud, Independent Businesses

**E**very year on the 9th of September, The IPG leads Trade Local Day, an initiative dedicated to shining a spotlight on the strength and spirit of independent plumbing stores and bathroom showrooms who are members of The IPG.

But this isn't just a date on the calendar, it's a growing movement. It unites our members across the country, all standing together and shouting about the same thing: that they are proudly independent and part of The IPG. It's a celebration of resilience, community and the values that make independent businesses so essential to the areas they serve.

Trade Local Day champions the values that set independent plumbing stores and bathroom showrooms apart: flexibility, service, trust and a genuine connection to the communities they serve. When you support an independent, you're not just buying parts or fittings, you're backing local jobs, specialist advice and businesses that go the extra mile for every customer.

To make the day even more powerful, our suppliers play a role too. Their support helps drive momentum, bringing energy to the day with exclusive offers, giveaways and on-the-ground engagement that boosts footfall where it really matters, in our members' stores.

At The IPG, we believe in the power of working together. Trade Local Day represents a dynamic movement of like-minded businesses that empowers and unites our trade community. Together, we're not just part of the industry, we're shaping its future.

*Nike Lovell,  
Marketing Director, The IPG.*



▶ [www.tradelocalday.co.uk](http://www.tradelocalday.co.uk)  
▶ [www.the-ipg.co.uk](http://www.the-ipg.co.uk)

## TLW Global Appoints Nigel Hall as Head of Strategy and Business Development



Jason Hughes (Left)  
Nigel Hall (Right)

**T** LW Global, a leading UK manufacturer and supplier of LED lighting solutions for the kitchen, bedroom, and bathroom industries, is delighted to announce the appointment of Nigel Hall as Head of Strategy and Business Development, effective 4th August 2025.

Nigel joins the senior executive team at TLW Global during an exciting period of growth and innovation. In his new role, he will work closely with the Directors to establish and deliver short, medium, and long-term strategies that align with the company's ambitious expansion plans.

With extensive experience in strategic planning, business development, and partnership building, Nigel will collaborate with all departments to ensure TLW's growth journey is both successful and enjoyable for employees, customers, and suppliers alike.

Commenting on his appointment, Nigel said: "I'm looking forward to working with all departments to help drive our plans forward and ensure we enjoy the journey along the way. I'll also be connecting with key suppliers and customers soon, as growing our stock breadth and forging new partnerships will be a vital part of our strategy."

TLW Global's Sales & Marketing Director Jason Hughes added: "We are thrilled to welcome Nigel to the TLW team. His expertise, leadership skills, and fresh perspective will be instrumental in helping us achieve our growth ambitions and strengthen our relationships with customers and suppliers."

This appointment marks another step in TLW Global's commitment to expanding its market presence and delivering innovative lighting solutions across the UK and beyond.

▶ 01302 741941  
▶ [www.tlwglobal.com](http://www.tlwglobal.com)





## Franke employees volunteer with local charity Groundwork to maintain Trafford Ecology Park

**T**hirteen employees from Franke UK rolled up their sleeves last month, volunteering to help environmental charity, Groundwork on a project to maintain Trafford Ecology Park, a beautiful and peaceful green space hidden in the industrial area of Trafford Park, Manchester.

Jeanette Ward, communications manager at Franke UK, says: "We have an ongoing relationship with Groundwork and we love working with them. They rely on local businesses and communities to support them in their endeavours to deliver lasting social and environmental change. As a global company, we are passionate about environmental conservation, and this project gave us the scope to contribute meaningfully on a local level to a beautiful and much-used green space. It's a tremendously rewarding experience for everyone who got involved to see the difference that can be made and help the enjoyment of others."

One of the primary activities the team undertook was the restoration of the path and seating areas around the site. Weeds and encroaching plants were removed, weed control matting was laid out, covered with gravel, and then compacted with a wacker plate which was a new experience for everyone involved. Further activities included the clearing and cleaning of the bike shed, painting of the picnic tables and benches, and tidying of the garden areas in readiness for new planting.

Staff from across the business volunteered and were David Pearse, Urszula Bocian, Olivia Clayton, Melissa Hill, Victoria Jones, Nick Hall, Tom Bickley, Ashlin Chaco, Jo McMaster, Ian Fitzsimmons, Gabby Gardner, Stephen Oneill-McDaid, and Frauke Baselet.

Further information is available from Franke.

► 0161 436 6280  
► [www.franke.com](http://www.franke.com)



Staff from Franke UK demonstrated their commitment to environmental conservation by volunteering to help with a series of activities with Groundwork, to maintain Trafford Ecology Park, Manchester. Pictured from left to right are Nicholas Hall, Frauke Baselet, Olivia Clayton, Ian Fitzsimmons and Victoria Jones.

## WORKTOP FABRICATORS FEDERATION



### Worktop Fabricators Federation – What defines a reputable worktop fabricator?

**A**s the worktop industry grows, so does the need for fabricators to uphold high standards not only in craftsmanship but also in transparency, customer service, and ethical practices. Here's what makes a reputable fabricator stand out:

#### Transparency and documentation

A reliable fabricator provides clear, written quotes that detail material specifications, edge profiles, and installation schedules. Written contracts, including warranties for both materials and workmanship, help avoid misunderstandings and ensure smooth transactions.

#### Material integrity

Top fabricators use quality, traceable materials and maintain strong relationships with suppliers. Working with branded surfaces adds value and ensures product warranties. Additionally, fabricators should allow clients to inspect materials before fabrication, particularly with natural stone.

#### Skilled workforce

Investing in skilled teams, trained on the latest fabrication techniques and machinery, ensures top-tier results. In-house teams provide greater control over the process and schedule, reducing risk.

#### Customer experience

Professionalism extends beyond the work itself. A reputable fabricator communicates clearly, respects the client's space, and adheres to timelines, ensuring a positive customer experience. Managing online reviews and showcasing successful projects helps build trust.

#### Ethical practices

Upholding industry standards, fair pricing, and compliance with safety regulations shows professionalism and ensures long-term business success.

Of course, the best way to ensure you've got the right fabricator for the job, is to choose a member of the Worktop Fabricators Federation.

Find one at: [worktopfabricators.org](http://worktopfabricators.org)

► 07591 339 144  
► [office@worktopfabricators.org](mailto:office@worktopfabricators.org)  
► [www.worktopfabricators.org](http://www.worktopfabricators.org)







## THE TILE ASSOCIATION COLUMN



## Save the Dates! TTA Unveils Exciting Events Calendar Including The Tiling Show and TTA Awards 2026

**The Tile Association is excited to confirm several key dates for the tiling industry's calendar, in celebration and support of the sector. Highly anticipated, The Tiling Show and TTA Awards will return to Hilton Birmingham Metropole on Friday 5th June 2026. TTA also confirms that it will hold its festive Christmas Lunch celebrations at The Parcel Yard, King's Cross railway station, London on Friday 28th November 2025.**

The Tiling Show is the UK's only trade show devoted solely to tiles and related products and attracts many visitors. Displaying the latest innovations in tiles and tiling accessories, it is always of great interest to kitchen and bathroom retailers, distributors and wholesalers, architects and interior designers, as well as tile installers, manufacturers and more.

TTA Awards is the tiling sector's most prestigious awards evening, where the biggest accolades are presented for achievement across the wall and floor tiling industry. Keep your eyes peeled for more information to be revealed. Thank you to the sponsors of TTA Awards 2026 signed up so far: BIHUI, Genesis Global Systems Ltd, Jackoboard®, Mapei, Palace Chemicals, PCS, Shackerley (Holdings) Group Ltd and UltraTile.

Opportunities for sponsorship are available; the sooner you sign up, the more promotion you will benefit from in the build-up to the event. If you would like to know more, please visit: [www.tiles.org.uk/sponsorship](http://www.tiles.org.uk/sponsorship).

With the festive season drawing closer, what better way to celebrate than by joining friends and colleagues from across the tiling industry for TTA Christmas Lunch. This year's event will be centrally located inside the famous King's Cross railway station in The Parcel Yard – a charming, Grade I listed venue showcasing original features with decor inspired by The Orient Express. Whether you're catching up with familiar faces or meeting new industry contacts, the atmosphere promises to be full of good cheer. Spaces are expected to fill quickly, so make sure to secure your ticket!

To book tickets or find more information, please visit: [www.tiles.org.uk/tta-christmas-lunch](http://www.tiles.org.uk/tta-christmas-lunch)

► For further information or to join TTA visit [www.tiles.org.uk/join](http://www.tiles.org.uk/join)



## Tissino welcomes new talent to its sales and marketing teams

**B**athroom manufacturer, Tissino, has strengthened its team with two new appointments – Luke Phillips as Regional Sales Manager for the South West and Emily Strefford-Johnson as Marketing Executive.

Luke brings valuable industry experience from his previous roles at Eastbrook and Faucets Ltd, where he worked closely with retailers and merchants to grow brand presence and deliver tailored product solutions. At Tissino, Luke will be responsible for supporting and developing relationships with customers across the South West. His focus will be on driving sales growth in the region, supporting retailers with product training, and ensuring they have the tools and information needed to benefit from Tissino's product portfolio.



Emily joins the business from outside the bathroom sector, bringing with her a background in graphic design and a keen eye for brand development. Her design training and creative expertise will play a key role in shaping Tissino's marketing output, from visual assets to campaign planning. Working across both trade and consumer channels, Emily will support the delivery of engaging content and brand-led initiatives designed to connect with retailers and inspire end customers.

With continued investment in its people, Tissino is reinforcing its commitment to delivering exceptional service and support for retailers nationwide, as well as ensuring its brand continues to stand out in a competitive marketplace.

Edward Lewis, Managing Director at Tissino, says: "As our business grows, so does our commitment to recruiting the right people who can help us deliver on our ambitions. Luke's experience in the industry will be a great asset to our sales team, while Emily's creative background will bring fresh ideas to our marketing. Both appointments reflect our ongoing investment in strengthening the Tissino brand and supporting our customers."



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 BKU Magazine



Hello again! Just in case you thought my welcome note in the main issue was a little off the mark (you're probably right) I get to try again here in our Annual Kitchen Edition. How am I doing so far? Please leave me a 5-star review on Trip Advisor.

As is our want, here we feature some of the heavy hitters in the sector, including Hafele, Leibherr and Quooker.

There are many more, but I've run out of space, so you'll have to go find them yourselves.

Enjoy!

**Matt**  
bkutveditor@gmail.com

**BUSINESS DIRECTOR**  
Carl Hearnden - 01622 699128

**PUBLICATION MANAGER**  
Natalie Harman - 01622 699119

**ACCOUNT MANAGER**  
Brooke Wady - 01622 699187

**EDITOR**  
Matt Broughton - 07768 905464

**DESIGNER**  
Sally Barden - 07974 820037

**ADMINISTRATION**  
Tracey Ballard - 01622 699109

**CIRCULATION ENQUIRIES**  
01580 883844

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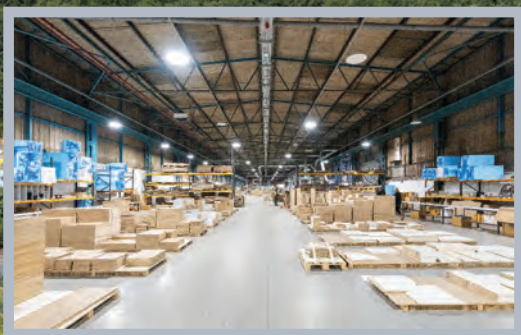
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## Lamtek – Crafting Excellence. Delivering Reliability.

**In an industry where precision matters, we're proud to lead the way as one of the UK's largest manufacturers of flat-pack kitchen and bedroom carcasses. As a trade only supplier, we've built strong partnerships with distributors, merchants, developers and retailers across the UK and overseas, delivering quality, consistency and reliability on every order.**

### Designed for Speed and Simplicity

Every unit we produce is supplied flat-packed with cams, pins, and dowels pre-inserted using our revolutionary Rapid Cab System, for faster, easier assembly on site, saving valuable time on each project. We've invested in technology and expertise to make installation as smooth and efficient as possible.

### Expanding into New Sectors

While we continue to lead the kitchen and bedroom market, we're expanding into new sectors to meet growing demand. From large-scale student accommodation to care facilities, commercial spaces, and new-build housing, we're bringing the same level of quality and reliability that has earned us our reputation for over 35 years. For developers and contractors working on big projects, this means a supply chain partner who can deliver at scale, without compromise.

### Unmatched Manufacturing Capabilities

Our manufacturing capabilities are second to none. Operating across three state-of-the-art plants and

covering an impressive 125,000 square feet, we can produce high-precision components with uncompromising quality.

### Choice, Strength and Durability

Choose from eight stock colours, with additional finishes available for larger projects, to achieve the perfect aesthetic. Every unit is built with strength in mind, using high-quality 18mm chipboard, reinforced with 18mm backs on base units and 8mm backs on wall and tall units, for superior durability.

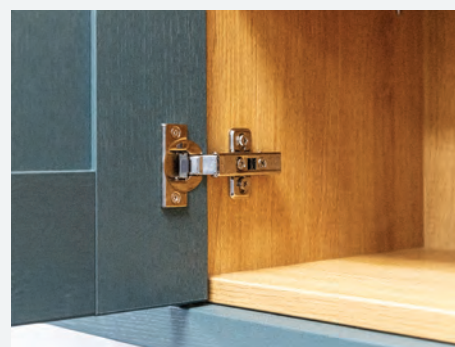
### Efficiency at Every Stage

Designed for efficiency, our units are flat-packed with minimal packaging, making them easy to store, transport, and assemble. And with a 20-year warranty on every unit, you can count on lasting performance and complete peace of mind.

### Your Trusted Trade Partner

Whether you're delivering a residential project, outfitting student accommodation, upgrading care facilities, or developing commercial spaces, our British-made quality and advanced manufacturing expertise ensure consistent results on every scale. With over 35 years of experience and a genuine focus on supporting the trade, we provide solutions you can trust.

Get in touch with our experienced experts to discuss your upcoming projects, whether big or small. From the initial concept to the final delivery, our dedicated team will guide you through the best options, provide expert insights and ensure



everything runs smoothly from start to finish. We're here to make the process simple, efficient, and tailored to your exact needs.

# LAMTEK

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Cashmere

Reed  
Green

Kombu  
Green

Dark  
Grey



A deep woodgrain emboss  
with a refined two-tone finish  
capturing the look and feel of  
painted wood.







Honey Mango

Blanché Oak

Tawny Oak

## WEX Trade – The Formica® Originals Collection – now available to order

**The Formica Originals Worktop Collection has landed in showrooms up and down the country, and is now available to order.**

The launch of the collection is supported by striking floor stands creating an eye-catching focal point in kitchen studios, with the curated displays exhibiting the quality samples to full advantage.

This design-led range of laminate surfaces combines modern practicality with enduring style.

The wood-inspired patterns within the collection are already proving popular, with the trend for adding warmth and organic textures to interior spaces remaining popular among homeowners and interior designers.

**Wood-inspired warmth, designed for modern living.**

The collection features 16 wood-inspired designs – 8 square-edge and 8 classic Axis post-formed options.

The carefully curated woods range captures the finest qualities of oak, walnut, and other premium species, balancing natural beauty with the resilience of modern surface technology. Intricate grain patterns and rich tones create the perfect foundation for kitchens, whether you are designing for rustic farmhouse or modern minimalism.

**Honey Mango PP5856 38mm Square Edge**, with golden sun-kissed tones and gentle grains, this popular design instantly injects a kitchen setting with contemporary texture, charm, and warmth, whilst the squared-edge profile provides a sleek, contemporary finish to the kitchen's overall character and aesthetic.

**Tawny Oak PP5854 38mm Post Form** offers deep brown tones that exude richness and depth, offering a refined rustic design. Details include subtle cracks, organic knots, and flowing cathedrals. Tawny Oak brings warmth and character to any space, striking the balance between tradition and modernity.

Scandi-inspired **Blanché Oak PP5852** is characterised by its crisp, light design featuring a subtle, airy grain and fresh aesthetic, synonymous with the clean lines and a connection with nature, so sought-after in Nordic living.

You can discover the complete collection, including stones, marbles, and elegant metallics, and how you can feature this stunning collection in your showroom, by contacting WEX Trade, the official distributor for Formica worktops in the UK.

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ORIGINALS

WORKTOP COLLECTION



Unapologetically original  
Worktops made for today

This worktop collection reflects a genuine collaboration between Formica Group and the people who know kitchens best. We consulted with experts at WEX Trade and top UK kitchen studios, gathering insights into emerging trends, practical display needs and customer preferences. The result: A new worktop collection that stands out where it matters most - in the showroom.

[formica.com](https://formica.com)

**wex**trade  
Official Distribution Partner of Formica® Worktops



# Häfele – Connected kitchens for clever living

**C**onsumers are increasingly turning to smart kitchen appliances for the convenience they bring to busy lives, whether it's task automation, intuitive remote controls, or saving time, money and energy.

But as the market advances, there is less focus on standalone devices and more on AI-led ecosystems that connect all appliances within a space. Working this way, appliances learn user habits and adapt their performance in line with behaviour, creating a truly personalised home.

## A network of possibility

Take Samsung's latest appliances as an example. The individual products – fridges, washing machines, dryers, ovens and more – are packed with intuitive technologies that are impressive in their own right. But working together, they elevate the kitchen experience beyond what was thought possible only a few years ago.

Samsung's new fridges monitor the items stored inside to offer recipe suggestions to users and also issue alerts when products are due to go out of date. Its washing machines come with Smart Control+, meaning you can switch on and control a wash cycle remotely. When it comes to its voice activated tumble dryers, the machine detects different types of fabrics to adjust performance based on the items loaded, while its ovens monitor usage patterns to create custom-made settings based on user preference.

Each appliance boasts powerful features. But underpinning them all is a connected network offering intelligent insights for ever-more efficient use. Samsung's AI Energy Mode, for example, monitors energy expenditure across all connected appliances, providing personalised advice on cost savings and efficiency. The Smart Things app also advises on optimising appliance usage to prolong lifespan and minimise maintenance.



## Connected customer support

At Häfele, we know kitchen studios are influenced by consumers' relationships with technology. As such, we invest heavily into our partnerships with different appliance providers – including Samsung, Smeg, Rangemaster, Rayburn, Hoover and Candy – so we can continually adapt and bolster our range to meet their needs.

As well as having select appliances available for delivery within 48 hours, we offer studios training to explain the latest smart features, apps and interfaces simply and effectively. That way, they can help customers unlock the full potential of

their connected appliances the minute they receive them.

As technology evolves, smart and connected appliances will offer even greater personalisation. Häfele will continue to support studios on this transformational journey, ensuring they have the tools, products and knowledge to bring the connected home vision to life for every customer.

# HÄFELE

▶ [www.hafele.co.uk](http://www.hafele.co.uk)





## Sensio Lighting – One Light. Three Colours. Endless Possibilities

**S**ensio's Apex TrioTone Spotlight is powered by our patented TrioTone® technology, giving installers the flexibility to choose warm, natural, or cool white all from a single fitting. With the colour temperature switch built directly into the light, there's no need for stocking multiple SKUs. Just one product covers it all, saving time, space, and money on-site and in stockrooms.

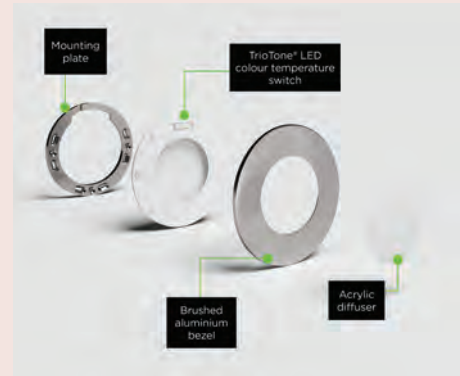
Thanks to its slim profile and discreet finish, Apex isn't just for kitchens. It's ideal for use under cabinets or integrated into bespoke furniture to

illuminate shelving or display areas with subtle, even lighting.

Installation is straightforward and versatile, simply connect to a compatible driver and control then you're good to go. No wonder it's fast becoming an installer favourite, with professionals like Derek Barrett Design regularly showcasing it in action. Take a look at him on instagram @derekbarretttdesign

TrioTone® is exclusive to Sensio, and the Apex makes it easier than ever to deliver lighting that adapts to every space.

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## Discover what the new **INTU** has to offer...

**D**esigned for life's journey, INTU's filtered water taps have been meticulously designed and developed to provide lasting performance and customer satisfaction - that includes trade customers too. A sustainable choice for every home, our products save water, time and reduce plastic waste - all for an affordable price.

**Smart Filtration** - our fully recyclable WRAS Approved Deluxe Pro Filter has a filtration accuracy of 0.05um, removing bacteria, heavy metals, chemical impurities, sediment and other large particles. Beyond premium filtration, we also use ion exchange technology to stop the build-up of limescale! Leaving you with tastier and healthier water - keeping in calcium, magnesium, sodium, and sulphate minerals which support good health.

**Advanced Technology** - stylish, compact and expertly designed, our 2.4L and 4L Digital Nexus Tanks are 'A Rated' Energy Efficiency certified and include quiet heating. Packed with additional software settings, filter recognition system and multiple temperature settings - the Nexus tank doesn't just look good it's the most advanced of its kind.

**New Products** - the INTU team are continuously looking to bring you the latest and most advanced filtered water taps. Our brand new Digital Swan and Square Pull-down Taps offer the most modern features including an LED touch safety handle - while our brand new Traditional Taps provide a timeless choice with all the INTU hot tap benefits.

**Safety in mind** - each of our hot water taps have built in safety features to keep children safe from any accidents, while also giving simple access for adults and the elderly who may struggle with more complex actions. At 98 degrees, our system is designed to be a safer option - not held under pressure and providing a smooth steady stream of near boiling water, with no spitting or heavy steam.

**Built for trade** - installation is quick and simple, using a standard 35mm hole there is no additional work other than replacing the old tap with an INTU tap, attaching the filter, plugging in the tank and away you go. With great trade discounts, free delivery and UK customer service (including spare parts if required) - offering INTU to your clients doesn't get much better.

If you'd like to know more just visit our website or call our friendly team using the contacts below.



# INTU

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## Innovation abounds with **Reginox** granite sinks and specialist taps

**I**nnovation abounds when it comes to sinks and taps from Reginox UK, especially in its collection of granite sinks.

Designed and manufactured in Italy by one of Reginox UK's long-standing partners, the Reginox-branded Elite Granite Collection offers high-quality, coloured materials combined with stylish designs and differing shapes, bowl and drainer patterns.

They look superb paired with the newest tap in Reginox's impressive range of hot, cold and filtered water taps – the 4-in-1 AQUABEZI, which boasts a flexible, pull-out hose.

Available in chrome or brushed nickel with a black hose, or as an all-black option, the AQUABEZI uses a child lock spring action handle to dispense hot water instantly, as well as a three-way mixer lever for normal hot and cold water and filtered cold water.

The granite collection is made up of two different materials – ALTEQ and SYNTEQ – both setting the standard for composite sinks.



ALTEQ is a composition of natural granite and acrylic resin, made to exploit the natural essence of quartz.

Created through a specialised process, using fully coloured granite particles, ALTEQ sinks are easy to clean, timeless, durable and versatile, with a high resistance to shock and temperature changes.

Innovation is at the vanguard of our SYNTEQ sinks too.

SYNTEQ is recognisable by its ease of cleaning with a smooth, zero-porous water and stain repellent surface that provides high resistance to thermal shock and impact, abrasion and UV radiation.

Models in the collection include SYNTEQ'S BEST and MULTA while the ALTEQ collections features QUADRA, EGO and EASY – all with long guarantees.

All Reginox's 4-in-1 and 3-in-1 taps supply standard hot and cold water instantly while hot water is dispensed via a child-safe spring locked handle - except for the AQUADZI, which uses touch technology.

And they all come with the latest 3L tank technology with adjustable temperatures from 75 to 98 degrees and anti-scale filters, satisfying consumer desire to save money on energy bills.

The sinks and taps offer from Reginox UK reflect its understanding of the importance of hassle-free maintenance and easy cleaning, and the firm's dedication to providing customers with products that combine style, functionality, and durability at competitive prices.





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## SINKS THAT TELL STORIES

At The 1810 Company, we don't just supply sinks – we help shape the spaces where memories are made. With premium stainless steel and PVD collections from The 1810 Company, and the bold, colourful quartz composite sinks of SCHOCK – including CRISTADUR® Green Line, predominantly made from natural, renewable or recycled raw materials – this is where design begins.

**1810**  
A SCHOCK GROUP COMPANY



A high-quality photograph of a Quooker tap installed in a marble countertop. The tap is a polished brass color with a sleek, modern design. It features a tall, curved spout and a horizontal lever handle. The background shows a kitchen setting with a white marble countertop, a dark sink, and a wooden cabinet with silver knobs. The lighting is soft and even, highlighting the metallic finish of the tap.

# Tap into success. Start selling Quooker.

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learn more





Peak Side-by-Side Fridge Freezer with Wine Tempering Compartment in stainless steel (model- XRCst 5295)

## Liebherr: Setting the standard in modern refrigeration

**I**n today's dynamic refrigeration market, consumers are more discerning than ever, seeking appliances that offer more than just basic cooling. They're looking for a blend of advanced technology, sophisticated design and long-term reliability. With over 75-years of expertise in lasting performance backed by German engineering, design and everyday reliability, Liebherr continues to meet these demands, giving retailers a compelling story to share.

Building on its commitment to long-term value, Liebherr is now offering a 10-year guarantee across its entire appliance range - giving customers the ultimate reason to choose Liebherr. For a limited time only, every Liebherr fridge, freezer and wine fridge comes with a decade of reassurance, making it easier than ever for retailers to inspire trust and close the sale. *This exclusive promotion ends*



Liebherr - Fully Integrated XL Fridge Freezer, Pure Series (model - ICNSd 5603)

31st October 2025. Full details can be found on the Liebherr website.

Retailers inviting customers to experience the assurance of Liebherr can also showcase the latest in kitchen design and innovation – making showrooms the go-to destination for those seeking both form and function.

### Introducing the latest from Liebherr

Modern kitchens demand more than just functionality; they're a statement of personal style. Liebherr's new DarkGrey finish (RAL 7024) is designed for customers who want their appliances to stand out and stand the test of time. With its sleek, contemporary look and robust, easy-clean surface, DarkGrey brings a premium feel to any space. Available across six appliances in the Liebherr portfolio, DarkGrey is the perfect way to catch the eye of design-conscious shoppers and offer them something truly unique.

For those who want the ultimate in luxury and convenience, Liebherr's new premium Side-by-Side models are ready to impress. Offering a stylish and contemporary solution for premium food and wine storage, the two new Side-by-Side appliances boast a fridge, freezer and wine tempering compartment in one. Combining the best technology for long-lasting freshness, an integrated compartment to store wine and exceptional design, the new Side-by-Side models are available in two timeless finishes, Liebherr's SmartSteel and BlackSteel.

### What does this mean for retailers?

With the 10-year guarantee available for a limited time across all appliances, including the newly launched Side-by-Side and DarkGrey models, now is the time to inspire confidence in your customers,



Plus Freestanding Fridge Freezer in DarkGrey (model - CBNdgc 5723)



Liebherr integrated under counters - Vinidor Selection wine fridge (Model UWgbi378) & Pure freezer (Model SUFd 3603) & Pure fridge (Model URd3600)

drive sales and position your store as the destination for premium refrigeration solutions. Refresh your displays, highlight these exclusive offers and show your customers why Liebherr is the name they can trust for years to come.

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# LIEBHERR

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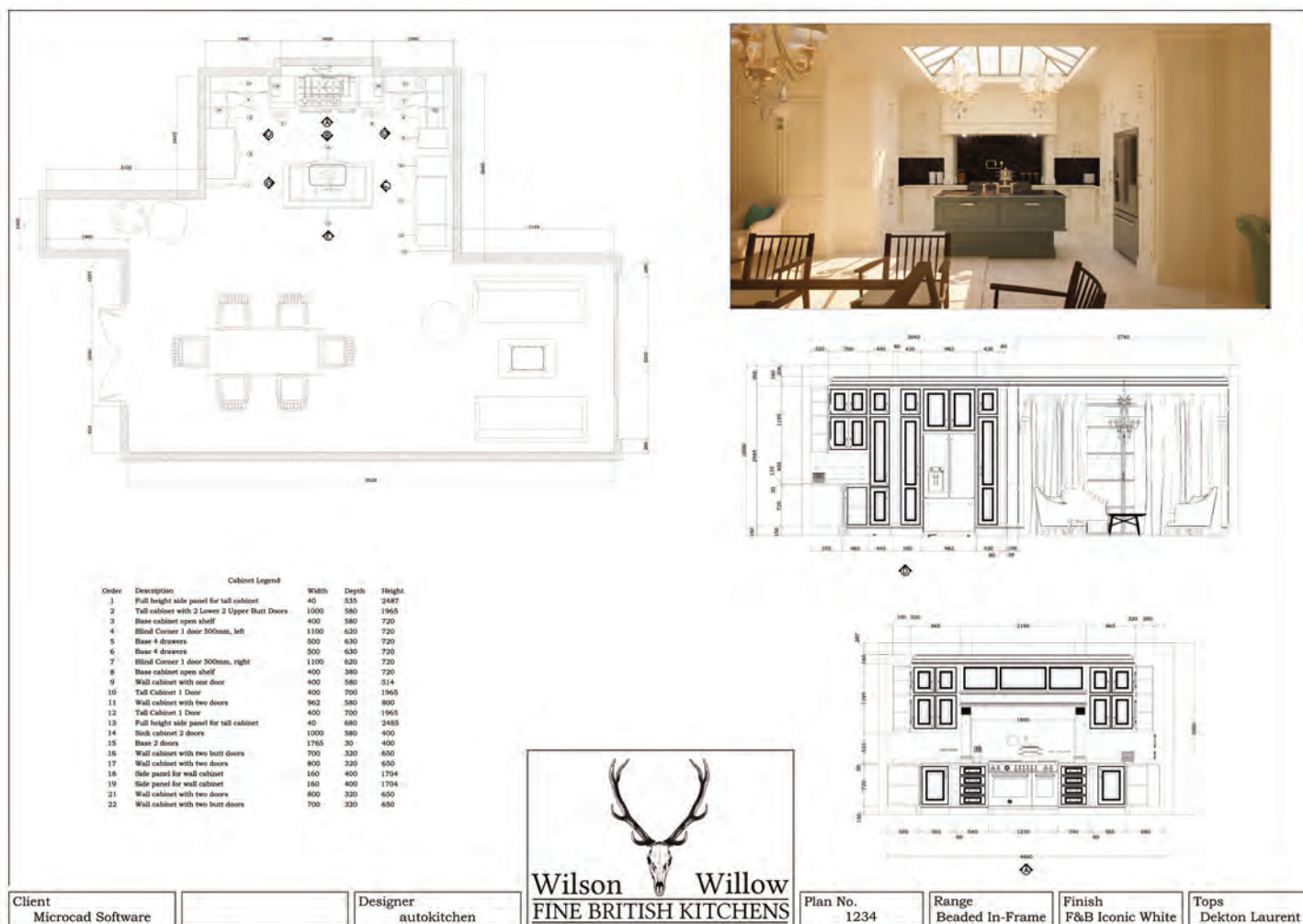
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Autokitchen's intuitive interface allows you to start creating professional designs immediately. With minimal training, you'll be producing layouts that impress clients and win projects in no time.

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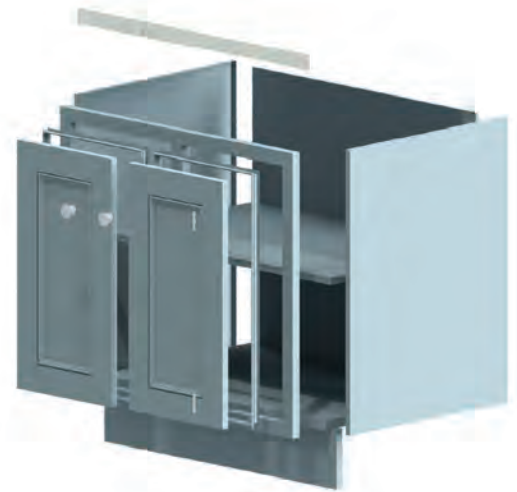






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bathroom and kitchen update

**FRIDAY 5TH JUNE 2026**  
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# Embrace more with Blum



For over 70 years, Blum has set the standard in furniture fittings, with their extensive portfolio of hinges, lift, drawer, runner and pocket door systems, plus state-of-the-art motion technologies.

Established in Höchst, Austria in 1952, the company operates in over 120 countries and remains a byword for durability, precision engineering, and innovative thinking.

A world leader in its field, Blum isn't just known for the quality of its products. Committed to providing a wide range of solutions and support that open up the possibilities and enhance quality of living for all, Blum has a strong reputation for always delivering **MORE**.



Like to know **MORE?**

Discover our  
drawer box range





### MERIVOBX is made for MORE creative design

Newly introduced into the UK market, Blum's **MERIVOBX** is a versatile drawer box platform engineered for design freedom.

Built around a single modular runner system, MERIVOBX enables multiple design possibilities and easy customisation, making it a genuinely creative choice for designers, cabinet makers and manufacturers.

With its straight-cut, slim profile and sharp lines, MERIVOBX offers contemporary styling without compromise. It's a solution built for modern living, with the precision performance you expect from Blum - opening the door (or drawer!) to MORE inspired applications.



### MORE ways to specify the perfect drawer

With the addition of MERIVOBX, Blum now offers their most complete drawer range to date.

It joins the effective, proven performance of **TANDEMBOX** – a tried, tested and trusted choice first launched almost 30 years ago and the go-to solution for projects that demand reliability and quality, plus the inspirational, premium **LEGRABOX** – a solution that delivers more distinction and elegance in a choice of contemporary finishes.

Collectively, MERIVOBX, TANDEMBOX and LEGRABOX give customers the breadth and freedom to specify with confidence, whatever the project requirements.



### MORE benefits built into every drawer

Blum's drawer solutions are all backed by the Blum Standard – an extensive range of features and benefits that include a Lifetime Guarantee, advanced motion technologies including BLUMOTION, TIP-ON BLUMOTION and SERVO-DRIVE, and a host of tools to simplify planning, installation, and adjustment.

From Cabinet Configurator and Technical Support to a full range of jigs and accessories, Blum helps you deliver more precision, more consistency and more efficiency on every project.

**Blum drawer box solutions.**  
**MORE THAN A DRAWER.**



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