

November 2025



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BKU Bathroom and Kitchen Update

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Bathroom and Kitchen Update



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Zaneti proudly upholds British manufacturing excellence, creating beautifully durable bathroom furniture that blends craftsmanship with innovation. With sustainable production, local sourcing and next-day delivery, Zaneti offers timeless, customisable designs for every interior.



Hello everyone and welcome to yet another issue of BKU! Not wishing to show off, but I took a late holiday during the making of this issue to 1) celebrate my birthday and 2) make sure I missed that transition in the UK where the clocks go back and the sun puts on a very heavy coat so as to not impart heat on anyone living in England for the next 8 months. Don't worry – I have a tan that will last me until at least Christmas. I hope.

Oh yes, the magazine – I forgot to mention it. It's a belter, so enjoy the issue and let's speak again soon; it's been lovely catching up hasn't it.

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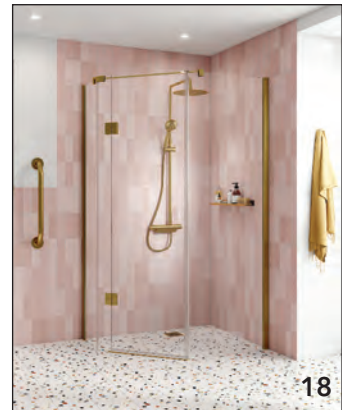
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The New Era of Colour Confidence!

For years, interior trends have often highlighted a single “colour of the season”. Yet today, the real story isn’t about one shade, but the confident use of many. Colour and type of finish, in all its variety, have become the defining ingredient of contemporary bathroom design, offering more choice, personalisation, and coordination than ever before.

All-white bathrooms are giving way to spaces layered with tone and texture. Calm, chalky neutrals and warm latte hues now sit comfortably alongside moody blues, soft greens, and the occasional pop of apricot or blush. The result is more inviting, more characterful, and easier to tailor to every style or project.

Our Bathrooms to Love Collection captures this shift beautifully. From the woodgrain richness of Textured Walnut to the serene elegance of Matt Misty Blue, each range shows how colour and material can work in harmony. Finishes in Greens and Pinks add unexpected warmth, while earthy neutrals, muted pastels, and statement Greys alike are united by the ability to coordinate across furniture, freestanding baths, and ceramics.

From subtle shades to bold contrasts, accent colours now shape not only the look but also the mood of the bathroom. Far from following a single trend, today is a celebration of colour in all its forms, and more importantly, the design freedom it brings.

Comment by Kim Cooper, Product and Marketing Director, PJH

Quality materials emphasise tone and texture in today’s kitchen

Deemed the top interior style for the kitchen living space in 2026, rustic minimalism combines the warmth of natural materials with the simplicity of minimalist design. Also satisfying the rising demand for stealth wealth interiors, rustic minimalism focuses on quality over quantity to achieve an understated look, which focuses on the unique features and visual characteristics of different materials.

Whether light or dark, different species of oak and walnut will dominate the modern kitchen space in 2026, to create a fully immersive kitchen living environment that naturally emphasises both tone and texture. Special surface solutions are also being used for their aesthetic appeal with metal accents in brass, copper, and steel, smoked glass, and super matt door fronts helping to emphasise tone and texture. Dominant colours include near-neutral shades in beige, white, black, and grey, alongside earthy yellow pigments that resemble baked clay for a natural pop of colour.



Comment by Matt Phillips, Head of UK Operations, Rotpunkt

Comment by Elliott Fairlie, Product & Marketing Director, Grant Westfield



Panel Show

The continued popularity of stone and tile aesthetics has pushed wall panel design to new levels. Consumers still love the look of marble, slate, and ceramic, but they also want a modern, low-maintenance solution. This demand has led to major advancements in surface printing and texture, with panels now offering incredibly realistic visuals that emulate the beauty of natural materials without the complexity of installation or upkeep.

Stone and tile-effect designs represent a substantial share of our overall wall panel sales. These finishes remain consistently popular, particularly across our Multipanel Tile and Pure collections, which are among our best-performing ranges in both domestic and commercial sectors.

We’re seeing strong growth in warmer stone tones and soft concrete effects that speak to current trends in wellness and nature-inspired design. Colours such as Sage Green from our Tile Collection are performing exceptionally well, as are new textures and herringbone formats.



Comment by Alex Ainge,
Solutions Group Senior Director,
Cynclly

The Future of AI for KBB Retail

Looking at the future of AI for KBB retail I see it as a bit like a qualified intern that keeps improving. It's not about replacing people, AI should handle the repetitive tasks, freeing up retailers to focus on what they do best: inspiring customers, generating leads and closing sales.

To stay competitive it is important that retailers use tech strategically: engage customers early, ensure accurate workflows, and blend digital and in-store models. AI isn't a magic bullet, but it can enable customers to easily engage with easy-to-use solutions for inspiration, including visualising their future project in a setting of their real home. This makes it possible for retailers and designers to deliver a personalised experience quickly. Between offering compelling inspiration tools and more efficient design and sales, AI solutions can ultimately make your customers happier.

Creating A Sense of Calm

A calm kitchen starts with intelligent, unobtrusive functionality. Appliances should perform flawlessly without dominating the space. Quiet operation, integrated design and intuitive controls all help reduce stress and create a more seamless experience.

At BORA, we focus on removing the everyday irritations: noisy ventilation, lingering odours, or clunky interfaces. Our products are designed to perform in the background, helping homeowners enjoy a peaceful cooking environment that supports both focus and relaxation.

One of the most effective ways to reduce sensory clutter is to integrate appliances into the architecture of the kitchen. By designing our extraction systems into the cooktop itself, we eliminate the need for overhead hoods, freeing up sightlines and enhancing spatial clarity.

Minimalist interfaces, handle-free cabinetry, and consistent finishes also contribute to a cleaner, more cohesive look. The quieter the design language, the calmer the room feels.



Comment by Andy Cummings, Country Manager, BORA



The quiet luxury trend continues to inspire new interior styles

Quiet luxury is an aesthetic that captures the essence of subtle and toned-down elegance thanks to a preference for high quality, and beautifully understated designer pieces over the once favoured look of ostentatious opulence. Instead of screaming for attention, the trend for quiet luxury lends more towards key areas of interest that offer a more whispered blend of personal style, taste, confidence, and restraint; be it across the finishing touches or general colour palette.

In fact, we are seeing an increase in requests for a more luxury living experience with many requirements falling into the quiet luxury lifestyle where 'less is more'. However, quiet luxury today has become a little braver and now, is going beyond neutral interior decoration. This has stemmed from consumers now taking influence from their time spent abroad at luxurious hotels, which we know pay closer attention to providing a welcoming homely atmosphere that is always signature in style!

Comment by Gloria Sanchez, Interior designer, founder & director, Tailored Living Interiors



Q&A

Reginox UK – accelerating future growth

Reginox has grown into one of the UK’s leading brands for kitchen sinks, taps and accessories, earning a well-deserved reputation for the quality and innovation of its products and a willingness to listen to its customers in the pursuit of service excellence.

Such status isn’t achieved overnight, however, and Reginox UK has 25 years of continuous development to thank for its place at the top table of KBB suppliers, builders, developers, contractors and specifiers.

Success means never resting on your laurels, and as Reginox looks towards the future, we’ve been talking to the team leading the charge.

Dave, you recently announced significant changes among your sales team, what prompted you to do this?

“The simple answer is to accelerate future growth. Mark Skinner has joined us as the new National Sales Manager, mainly covering London and the south east, but also working closely with Andy Robinson, our UK Contract Specification Manager.

“We’re looking to build on an order pipeline that has already surpassed last year’s £600k by some margin and 2026 is shaping up to be even better.

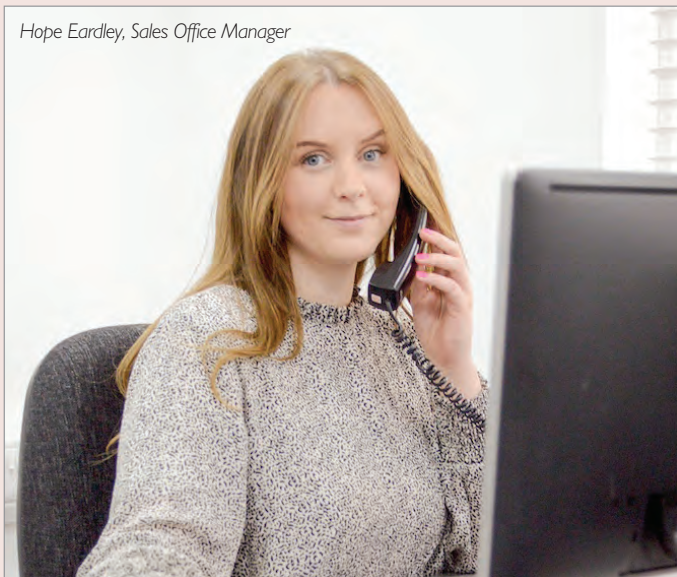
“Mark’s stepped into the role vacated by Rebekah Tomkinson, who has been appointed National Key Accounts and Business Development Manager, as well as looking after our North of England sales area.

“Rebekah’s been with us for 12 years and she knows Reginox inside out. Her role is to target major suppliers in the UK kitchen industry, including DIY retailers, multi outlet merchants and kitchen furniture manufacturers, as well as serving as area sales manager for the North.

Dave Mayer, Commercial Director



Hope Eardley, Sales Office Manager



Hope, you’ve been with Reginox for eight years now, how is the business changing?

“We’ve had eight years of working within the same order processing structure, primarily handling smaller orders. But as we deal with more developers, we’ve experienced a significant shift and evolved how we work.

“We’re now seeing larger orders and call off schedules, which has required us to look at adapting our systems to support new ways of working.

“It’s been a steep learning curve, involving training and adjustments along the way, whilst still managing the day-to-day operations. It’s an ongoing process that’s pushing us to be more creative, work smarter and think outside the box.”

Mark Skinner,
National Sales Manager



Mark, congratulations on your new role. How do you see Reginox's future?

"I think we are facing a huge opportunity. Reginox UK has a fantastic brand, reputation, and presence in many markets within the UK already, which stems from the awesome global reach Reginox enjoys already.

"One of my goals with the UK sales team is to grow our presence in the contracts market, building on our current partnerships, the current market presence and some key relationships with several main contractors, and key kitchen manufacturers.

"This is a huge opportunity for us, especially within specification, to work closer with all involved, along with a fantastic infrastructure we have a wonderful range of products and a passion for service."

Andy, you're coming up to two years at Reginox. How have the last 12 months been?

"It's been an exciting year. We've been well received by housebuilders and high-rise developers across the UK, securing specifications on a number of prestigious projects.

"What's really resonating is our full range of sinks, from stainless steel and coloured PVD to ceramic and granite, along with our range of coloured taps to suit every budget.

"There's also been a growing interest in conversations around our innovative 3-in-1 and 4-in-1 hot water taps, which give housebuilders great selling points and homebuyers extra convenience.

"We're educating the building sector at source about what we can offer and building on that. I'd like to think we can grow an even bigger team to service this sector as we expand the knowledge and our reputation."

Andy Robinson, UK Contract



Rebekah Tomkinson,
National Key Accounts and Business Development Manager



Rebekah, this is a newly created role, alongside your northern area sales manager responsibilities. How does it work?

"As northern Area Sales Manager, I come across a lot of kitchen furniture manufacturers – the north has a disproportionately high volume, which appears to be a traditional trend that has evolved over decades with some of the UK's largest suppliers based across Lancashire and Yorkshire.

"So, I spend a lot of time with these types of accounts and along with Andy (Robinson, National Specification Manager) we are constantly cross-referencing specification data and facilitating the route to market for Reginox products.

"We've never had a national business development manager before, so I'm looking forward to growing into the role as well as continuing to cover the north, which is a big area for us."

The final word – Dave Mayer

"We've assembled a strong team and as we look to the future, I fervently hope that some of them will be earmarked for more senior roles within the business as we move forward and continue to restructure to achieve even more success."





Stefanie Coster

Q&A

Saninet

Matt Broughton was in conversation with Saninet's Commercial Lead, Stefanie Coster.

Matt: Stefanie, for those not in the know, what does Saninet do best?

Stefanie: Imagine this: you're in the showroom with a customer, and within minutes, a lifelike bathroom design appears on screen. No complex software or training needed – that's the power of Saninet. This intuitive 3D tool lets you sketch spaces, add windows or sloping walls, and choose from over 40,000 branded products, from designer taps to the latest tile patterns.

Every detail is instantly visible in realistic 3D, turning imagination into something tangible. When the design is ready, Saninet automatically generates technical drawings and materials lists. With smart plugins for rendering, tile collections, and ERP integration, it streamlines the entire sales process and turns every consultation into an inspiring, convincing experience.

Matt: How has the company and the product evolved since its 1999 appearance?

Stefanie: Since 1999, Saninet has transformed bathroom design from 2D to an intuitive 3D experience. What began as a fast, innovative sales tool has grown into a complete design platform. Users can now create realistic bathrooms with drag-and-drop simplicity, using tens of thousands of up-to-date products. With HD rendering, day-night modes, VR, and the Saninet Viewer app, every plan becomes an immersive experience. And with Saninet Online, consumers can now design directly on a retailer's website; turning inspiration into instant leads.

Matt: Which features make Saninet stand out?

Stefanie: Saninet is an all-in-one platform that makes bathroom design faster, easier, and more creative. With an intuitive interface, you and your customer can draw the space, place products, and instantly view the result in realistic 3D. The catalogue of over 40,000 branded products offers endless options, while smart tools like rotate, align, and the tile module make it simple to personalise any design.

When the design is complete, the Saninet Viewer app brings it to life with realistic reflections and textures. The software automatically

generates technical drawings, materials lists, and even sends orders directly to your ERP system. With photorealistic renders for marketing and sales, Saninet transforms every consultation into an engaging and memorable experience.

Matt: Who is using Saninet?

Stefanie: Saninet is the preferred tool for retailers, showrooms, and bathroom sales professionals who want to deliver more than standard advice. Used daily by chains, wholesalers, and distributors, it strengthens the sales process by making customer consultations faster, more personal, and more convincing, leading to quicker sales.

With Saninet Online, consumers design their ideal bathroom at home, generating high-quality leads for retailers. These designs flow seamlessly into showroom consultations, while the free Saninet Viewer app lets customers experience their bathroom in 3D wherever they are. By

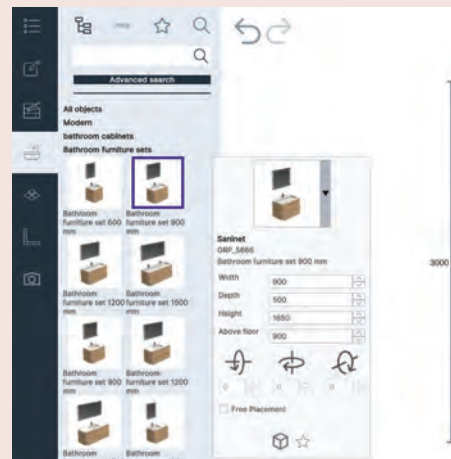
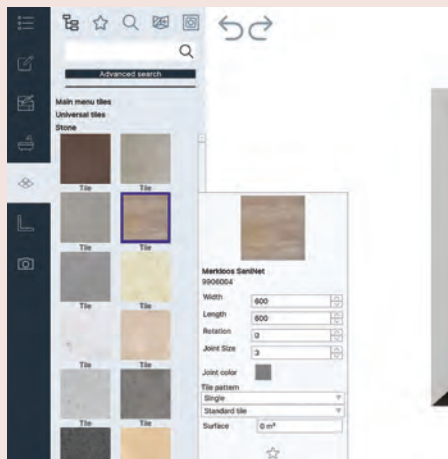
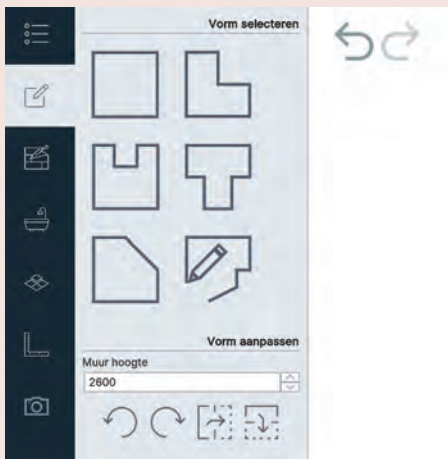
combining in-store creativity with online engagement, Saninet helps retailers inspire customers and close more deals.

Matt: Are there specific projects you can think of that show off Saninet at its best?

Stefanie: Saninet proves its value every day in showrooms across Benelux and beyond. Leading retailers like DMG, X²O, and Van Marcke let customers design bathrooms online through Saninet Online, then refine those plans in-store - resulting in hundreds of successful sales.

Even shops with complex spaces praise Saninet's flexibility, effortlessly visualising sloping roofs and tricky layouts. The render module delivers photorealistic visuals used in sales and marketing, while independent reviews highlight the realistic mirrors, grout lines, and powerful visual impact that help customers decide faster and with greater confidence.





Matt: Can you talk a little about the user-friendliness and expert support?

Stefanie: Whether you're a beginner or an experienced designer, Saninet is developed so that everyone can use it straight away. You go through the process step by step: draw the space, place products, visualise. The drag-and-drop interface and preconfigured products mean you can whip up a first design in just a few minutes. But Saninet also offers depth: create your own tile patterns, build your personal library, and access professional technical drawings.

Stuck somewhere? The Saninet support team is always ready to help. On working days, experts are available via chat, phone, or email. You'll find clear manuals, can attend webinars if you like, or get personal guidance on the design. Training is rarely needed – but for those who want to go deeper, expert help is always available. In this way, Saninet bridges the gap between simplicity and expertise.

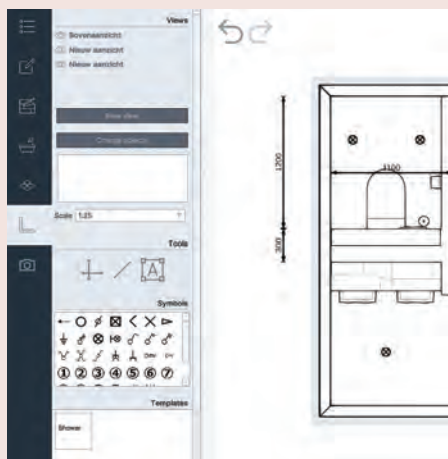
Matt: How often is the Saninet library updated?

Stefanie: Saninet keeps evolving with a constantly expanding product library and regular software updates. New brands and collections are added every month, often at the request of users. Recent updates included Wiesbaden shower cabins, Luca Sanitair baths and toilets, Sixty Fruits vintage furniture, and new collections from Lavigo, Martens & Meijer, and Ceratrade

It's not just products that are added: Saninet also regularly releases software updates. Version 1.5.16 was released in April 2025 and included various improvements. Thanks to this constant stream of innovations, Saninet responds rapidly to trends and market demands.

Matt: How difficult is it to keep product data up to date?

Stefanie: Up-to-date product data is the foundation of every realistic design. But how do you keep thousands of items current? Saninet works closely with manufacturers and uses standardised information (such as ETIM), ensuring all models, colours, and sizes are always correct. Thanks to integration with the PIM system of parent company Omiteo (using Etimix PIM), product data is managed centrally and sent directly to the design tool. For dealers, there's the



Tiles plugin to build their own tile library – ideal for quickly responding to the latest collections.

The cloud architecture and links with ERP systems ensure updates are carried out centrally. This way, all users always work with the latest data, with no waiting times. It requires discipline, but Saninet proves it's possible: the product library is always extensive, current, and aligned with what's available on the market. Regular news updates about new series underline this commitment.

Matt: How will Saninet develop over the next few years?

Stefanie: Saninet continues to innovate, focusing on deeper experience and smarter digitalisation. The new render module delivers lifelike lighting and reflections, making designs nearly indistinguishable from real photos. Virtual tours will soon support full VR headset integration for an even more immersive 360° experience.

AI automation is taking product data to the next level, enabling automatic concept designs that save valuable time for advisers. The online version will generate more qualified leads, while improved ERP and PIM integrations ensure seamless handling of quotes, orders, and invoices. With a faster and more intuitive interface, Saninet keeps pushing the boundaries of professional bathroom design.

Saninet stands out through its simplicity and versatility. Unlike complex CAD tools, anyone can create a complete design in minutes, in their own language, with cloud storage, day and night mode, and easy sharing through the Viewer app.



Customers see lifelike mirrors, grout lines, and materials that make their future bathroom feel real, while the render module delivers near-photographic quality.

Saninet's strength lies in flexibility, innovation, and excellent service. With Saninet Online generating new leads automatically, it continues to be the go-to platform for professionals who want to inspire, convince, and sell with impact.

Overview of Modules and Extensions

Saninet offers a wide range of extensions, each contributing to greater convenience, better presentation, and more efficient work:

Tiles: import your own tile collection and build customised digital tile walls.

Note: automatically generate a materials list with article numbers and export it directly to the ERP system.

SIMS: quickly convert design information into quotations, installation orders, and invoices – including margin and delivery time checks.

Render module: create photorealistic images with realistic lighting, material, and shadow effects.

Viewer: give customers a 3D design with realistic mirrors and grout lines on their mobile or desktop.

Saninet Online: the web version for consumers, allowing you to generate leads via your own website.



Innovation With Purpose: Meet the **Sensio** Innovate 26 Launch

At Sensio, innovation is never for the sake of it. It's driven by insight, feedback, and a genuine understanding of how installers and designers work. That's the ethos behind Innovate 26 a curated collection of new products, built to solve real-world problems while elevating lighting performance across kitchens, wardrobes, and commercial spaces.

Leading the range is the Affinity Magnetic Track System, a flush-fit, lighting track that transforms how lighting is installed. Backed with strong 3M VHB adhesive, the magnetic track removes the need for chasing cables behind cabinetry. Simply stick, connect to a single power cable and Titan+ Driver, and attach interchangeable spotlights or LED strips. With cut-anywhere functionality and integrated TrioTone® technology, it offers flexible, fast installation and effortless customisation.

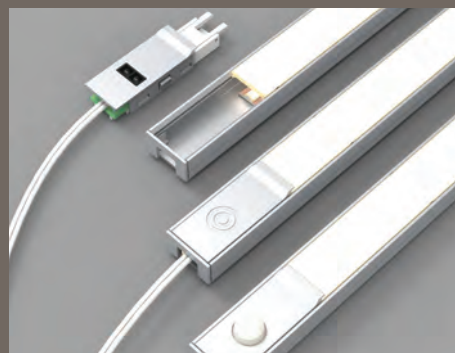
Another standout is Pixel Panel a flexible LED sheet that's ideal for high-end interiors and commercial applications. Perfect for under marble worktops, signage, and feature walls, it provides smooth, uniform illumination with cut-anywhere precision and is fully compatible with Sensio control systems for smart dimming.

We've also made connectivity faster and neater with our new JB4 Detachable Driver Connectors. These universal clips allow installers to cut driver leads to length and simply press on

a connector available in 2-pin or 4-pin options. It's a smarter, cleaner way to wire.

Also part of the launch is the Universal Corner Connector, which helps maintain a seamless glow when turning corners with LED strip runs eliminating dark spots and delivering a professional finish every time.

We've also enhanced our popular X Series of flexible LED strips with the launch of Primo X and Razor X 4mm both now featuring cut-anywhere technology for total flexibility and zero wastage. Primo X includes increased diode density for smooth, uninterrupted illumination and a patented bendable design that makes it easy to navigate corners ideal for complex or bespoke installations. Razor X 4mm is a next-generation upgrade to our Razor 2mm, featuring an ultra-slim, edge-lit profile that's perfect for



seamless integration into recessed or surface-mounted applications. It also comes in a winged version, specially designed to hide routing imperfections – making it a go-to solution for furniture manufacturers and high-spec fit-outs.

Finally, Vertex delivers a sleek, installer-friendly solution for shelf lighting. Designed to sit neatly on the back of the shelf board with no exposed wiring, it eliminates the need to rout or trim the shelf, saving both time and material on-site. With a fully integrated LED strip and natural light output, Vertex is ideal for creating clean, modern storage lighting whether in kitchens, wardrobes, or commercial environments.

Innovate 26 isn't just a launch it's a statement: we design solutions that make life easier for installers and more adaptable for customers.

sensio®

▶ www.sensiolighting.com

sensio[®]

INNOVATE 26

GAME CHANGING LIGHTING

Designed with installers in mind.

Introducing **Innovate 26**, our latest product range created by listening to real installer challenges. From the magnetic Affinity Track to customisable accessories, every detail is built to save time, simplify installs, and futureproof your lighting schemes.



View the full
range here



BC Designs Expands Freestanding Bath Portfolio with Westmere

Freestanding baths remain a defining feature of British bathrooms, combining sculptural impact with everyday practicality. Reflecting this continued demand, BC Designs has launched the Westmere Bath - a new addition to its Cian® solid surface collection.

Following the success of the Senator model, Westmere introduces a softer, rounder form that bridges traditional and contemporary design. Its 1800mm length and deep, double-ended shape offer a truly indulgent bathing experience, while the durable, non-porous Cian® surface ensures lasting performance.

Available in polished white as standard, Westmere can also be finished in BC Designs' exclusive Colourkast palette or custom-painted to match any interior scheme. Compatible with



both floor-standing and wall-mounted taps, it brings versatility to any bathroom layout.

Confident, timeless and design-led, Westmere reinforces BC Designs' position as a leader in premium freestanding bath innovation.

For more information visit the website.

► www.bcdesigns.co.uk

Keller celebrates 90 years and new models for 2026 in new look magazine

Now, at 90 years old, Keller Kitchens offers the widest range colours and finishes in the European kitchen furniture market, along with a vast range of cabinet and accessory options, all produced by the most sustainable means possible.

At this time of year, Keller publishes the Keller Magazine to showcase the new products which will be launched in the January of the following year. 2026 will see the magazine also celebrating nine decades of craftsmanship. Keller, a carbon neutral kitchen manufacturer since 2017 leading the way in environmental initiatives, has published the 76-page magazine full of history, new products for 2026, design inspiration, new colours, trends, bio-based kitchens and much more.

Tim Spann, National Sales Manager of Keller Kitchens, elaborates: "Reaching 90 years is a remarkable achievement, and we continue to set the standard in both



design and sustainability. Our commitment to offering an unparalleled range of products - combined with leading the way with kitchen sustainability - is truly inspiring. This milestone not only celebrates craftsmanship and innovation but also highlights how tradition and environmental responsibility can go hand in hand. Congratulations to the entire Keller team on this impressive legacy and the exciting future ahead."

► www.kellerkitchens.com

Trojan expands accessible bathing solutions in response to growing customer demand

In the UK, over 640,000 people experience difficulty bathing, including 6% of the older generation. Recognising the growing need for adaptive bathing solutions, innovative UK bath and shower manufacturer Trojan has recently expanded its accessible bathing offering with the launch of five new products.



The Living Showers range represents a major advancement in inclusive bathroom design. Developed over three years in partnership with RBT Bathrooms, this UK-manufactured product range features the groundbreaking Bath Out Shower In (BOSI®) system.

The BOSI® system provides a quick and seamless transition from bath to shower, offering a modern, future-proof solution that can be installed in just one day using existing bathroom pipework, minimising disruption and maximising convenience.

Building on the success of Trojan's Bathe Easy range and the company's acquisition of Mantaleda Bathrooms in 2020, Living Showers reinforces Trojan's commitment to empowering users of all ages and abilities to maintain independence, safety, and dignity in the bathroom.

Each Living Showers product combines ergonomic design with contemporary aesthetics. Features such as a low-profile anti-slip shower tray and integrated tapered seat provide comfort and stability in wet conditions, while pre-assembled components and modular installation make life easier for installers.

"Accessible bathing is becoming increasingly important as the population grows and ages," says David Mosley, Managing Director at Trojan. "Our Living Showers range, and in particular the BOSI®



system, offers a stylish, practical solution for anyone seeking to modernise their bathroom while planning for the future."

Now in its 50th year, Trojan continues its legacy of innovation, expanding its offering of accessible, design-led bathing solutions.

To find out more about the Living Showers range, visit the website.

► www.trojan-baths.co.uk



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Find out more



HARRISON
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Smiths Briten Adds Aqualisa to Growing Distribution Portfolio

Smiths Briten has been appointed as an additional distribution partner to Aqualisa, the UK's market leader in digital showering and part of House of Rohl (Fortune Brands). The agreement expands Smiths Briten's premium bathroom portfolio and brings Aqualisa's shower ranges - including its new electric collection - to independent retailers, showrooms and merchants nationwide.

Stock will be held and dispatched directly from Smiths Briten's main hub in Bolton, supported by its nationwide delivery network. With next-day, every-day delivery and more than 3,500 customers across the UK, Smiths Briten offers an agile alternative to standard manufacturer lead times, ensuring Aqualisa products are available quickly and reliably.

Gareth Jones, Trade Director at Smiths Briten, says: "Adding Aqualisa to our portfolio is a clear



win for customers. Aqualisa's digital expertise and growing electric range create strong opportunities across the retail and merchant channels. Our job is to make those ranges simple to access and easy to sell, with stock on the shelf, next-day delivery, and full support for displays, training and aftersales."

The partnership will also see Aqualisa's field and training teams working alongside Smiths Briten's sales organisation this autumn to support onboarding, displays and joint customer visits ahead of the key sales season.



Why Fully Assembled Kitchens are the Way Forward by Life Trade

With the ongoing expectations from trade customers requiring speed, reliability, accuracy and quality as standard practice, kitchen brands are under pressure more than ever to deliver. Paul Berryman, Head of Life Trade, shares why fully assembled kitchens tick all the boxes to deliver these standards consistently.

"Approaching a kitchen as a complete system changes the nature of the fitting. With the cabinets, doors and storage features already pre-design and assembled, it means installation can progress in a logical rhythm without potential interruption. With these details in place, installers can then move through the fitting with confidence, meet project deadlines and not have to coordinate multiple suppliers."



"Efficiency in fitting is measured in both cost and time. As cabinets arrive fully assembled, with all internals, fittings, and frontals already in place, it means there's little to no on-site assembly required. By delivering units that are prepared to plan, it saves valuable installation time, reduces disruption and keeps projects running smoothly."

"Unlike our flat-pack or mass-market competitors, we provide premium, made-to-order rigid cabinets supported by UK-based manufacturing, craftsmanship and care. All our cabinets are manufactured on-site at our headquarters, which also houses our worksurface production, Paint-to-Order facility, design teams and customer service. By having everything under one roof and keeping production local, we always guarantee a consistent, quality product every time."



NATUREPANEL®

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Wood Slat

Bleached Cuneo Oak



Shiplap

Grained Alpine White



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Tavistock Launches Exciting New Bathroom Products – Available Now at Barwick

Barwick Bathroom Distribution is pleased to announce the arrival of **Tavistock's latest product launches, available to order now. Designed to help retailers refresh displays and inspire customers, the new collections combine on-trend styling, practical innovation and exceptional value - supporting showrooms in offering complete, high-quality bathroom solutions.**

The launch introduces a host of exciting new options across furniture, bathing, brassware and mirrors, all reflecting Tavistock's distinctive blend of style and functionality. From contemporary furniture at accessible price points to elegant bath designs and coordinating brassware and accessories, there's something to suit every space and customer.

Barwick has invested significantly in stock to ensure immediate availability across all new ranges, supported by reliable nationwide delivery and full marketing support for retailers.

For more information or to view the updated collections, visit the website or speak to your Barwick Area Sales Manager.



TAVISTOCK



▶ 01274 700900

▶ sales@barwick.co.uk

▶ www.barwick.co.uk

Naturepanel introduces characterful Shiplap range to decorative wall panel collection

Award-winning decorative interior wall panel brand Naturepanel is delighted to announce the launch of its brand-new Shiplap collection.

A versatile range that can bring a touch of rustic, country charm or a quaint, New England coastal vibe to any interior, Shiplap evokes a timeless, cosy interior style, with its wide slats introducing texture and depth to walls.



Available in seven stunning, on-trend decors, Naturepanel's new Shiplap collection celebrates neutral shades and natural materials. Three solid colours of Grained Alpine White, Grained Angora Grey and Grained Stone Green are joined by four woodgrains: Beige Grey Lorenzo Oak, Bleached Cuneo Oak, Brown Cuneo Oak and Wamia Walnut.

With a height of 2400mm, each 5-slat panel within the Shiplap range measures 598mm wide and features Naturepanel's unique tongue and groove Hydrolock edge, which creates a seamless join and a smooth, completely waterproof finish.

Designed to exceed all the requirements of modern living, each Shiplap panel is etched with a shadow line, adding depth to emulate the look of traditional wood panelling without the maintenance so often associated with it. The solid colour panels feature a colour-matched shadow line for a seamless finish, while the wood grain options come with a graphite grey shadow line to enhance the natural effect.

Like all panels within the award-winning Naturepanel range, Shiplap panels are made in Britain, FSC-certified (FSC® C128180) and 100% recyclable. Suitable for use throughout all areas of the home, including bathrooms, kitchens and shower cubicles, panels benefit from being easy to



clean and 100% waterproof, are quick and easy to install and come with the added assurance of a 30-year warranty.

Find your nearest Naturepanel showroom and order samples with free delivery.

NATUREPANEL
Luxurious interiors inspired by nature

▶ 0131 290 286

▶ www.naturepanel.co.uk

Small Footprint. Big Statement.

Inspired by Belfast's shipbuilding legacy, the THOMPSON Stone Bath blends strength and style in perfect balance.

Compact in size yet generous in comfort, its ergonomic design and refined lines make it the ideal choice for modern bathrooms where space matters - but impact matters more.

Key features:

- 1500 x 762mm compact design
- Ergonomic sloping back
- Generous bathing area
- Matching 400 x 400mm basin available



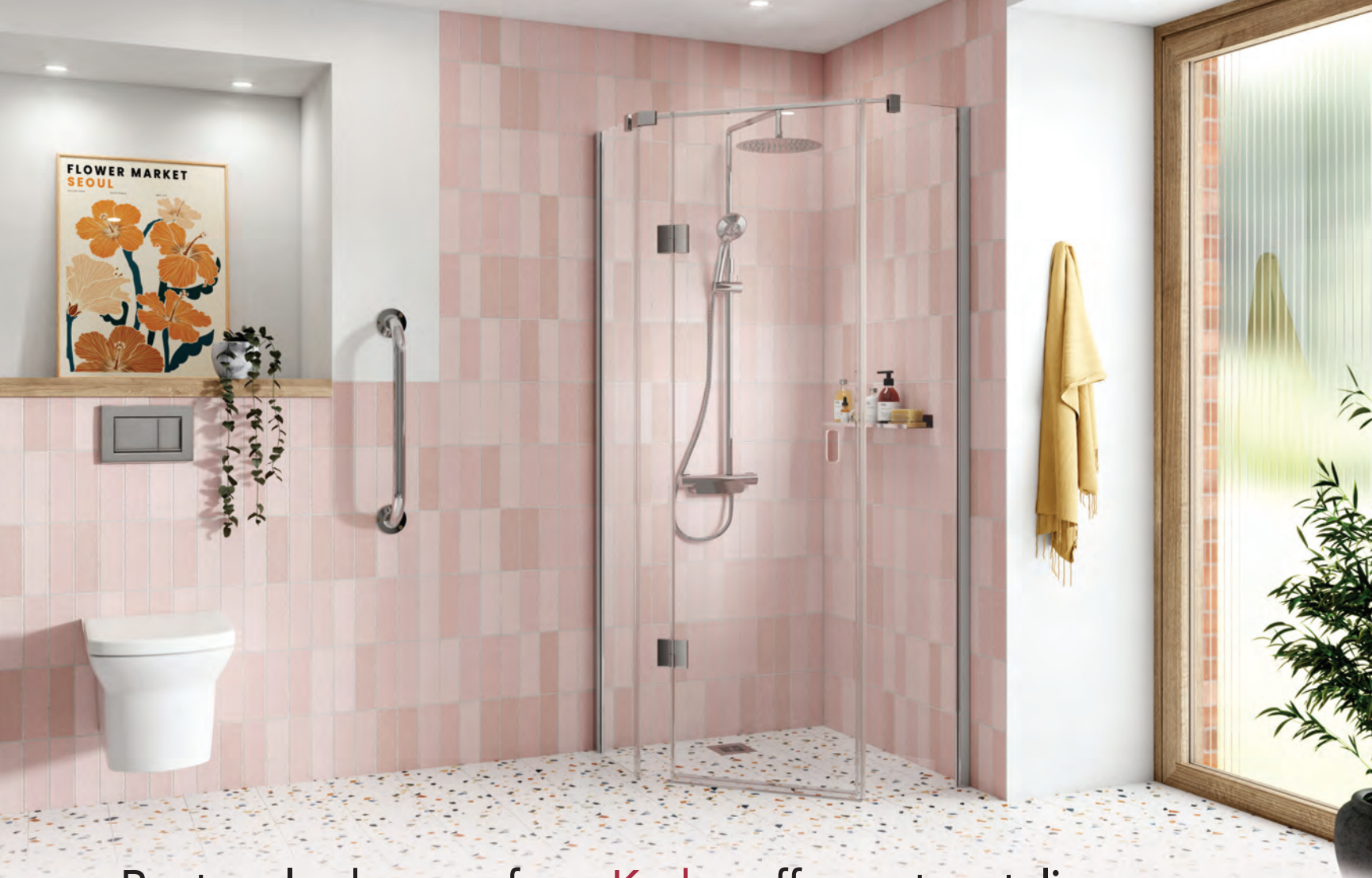
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Luxury Bathroom Products





Pentangle showers from Kudos offers retro styling

Kudos has created its first collection of Pentangle shower enclosures to sit within its popular and ever-expanding Pinnacle8 range. The Pentangle, with its angular shape, offers a retro styling to the bathroom and is a great alternative to the popular, more rounded, quadrant shaped enclosure. This new and easily accessible range is available with a choice of chrome, matt black or brushed brass profiles.

As part of the Pinnacle8 range, these new models are part of the Premium Collection from

Kudos, available to their displaying retailers. This new hinged enclosure range comes with 8mm toughened safety glass panels, and models are available in 900 x 900mm, 1200 x 900mm and 1400 x 900mm sizes, all 2000mm in height. Models come with concealed fixings throughout and feature stylish and robust die-cast rise-and-fall hinges to ensure the doors close easily every time. To aid with installation, the slimline profiles offer 20mm adjustment, and the glass-to-glass seals are crystal clear for a beautifully clean finish. Made in the UK, these enclosures have Lifeshield glass protection to



ease cleaning and come with a lifetime guarantee. This new enclosure collection currently works well installed on a wetroom floor, but a new pentangle shower tray will shortly be available to suit.

Kudos Shower Products has been designing and manufacturing shower products at its Cumbria facility since 1999. Now part of the Ronal Bathroom Group, its portfolio includes shower enclosures, shower trays, over-bath screens, and wet-room solutions sold via KBB showrooms and merchants across the UK. Visit their website kudosshowers.co.uk.

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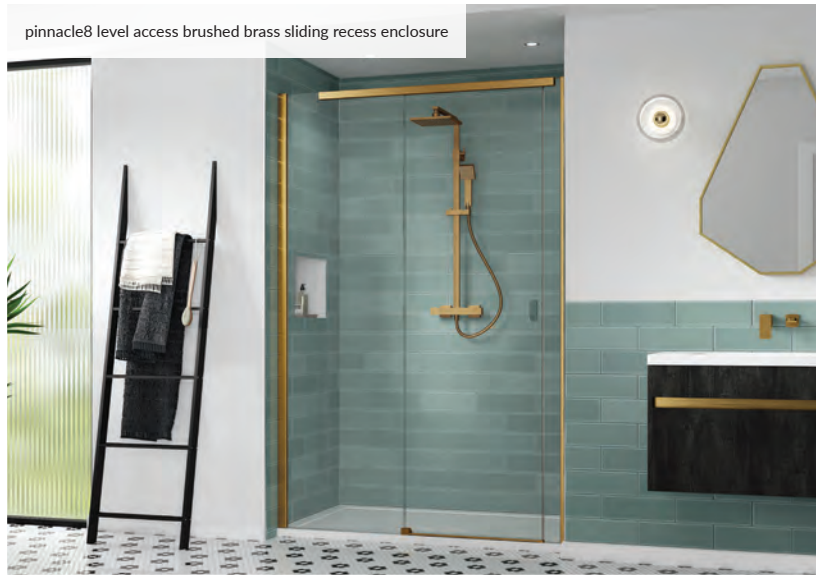
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SHOWERING SOLUTIONS



siona chrome sliding corner enclosure



pinnacle8 level access brushed brass sliding recess enclosure



pinnacle8 level access chrome hinged corner enclosure



ultimate white slate effect shower tray



siona chrome corner walk in enclosure



Brushed brass 1200 x 900mm pinnacle8 pentangle enclosure.

Kudos Premium Collection

The Kudos Premium Collection now includes Siona, contact your Kudos representative to find out how to become a Kudos Premium Collection Retailer.

Email: sales@kudosshowers.co.uk
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TO DOWNLOAD
A BROCHURE



Neil Whitehead

Luthmore

BKU's Matt Broughton spoke to Neil Whitehead, Head of Marketing, Luthmore, about the company's latest product - a fully compliant zero-emissions, battery-powered boiler.

2025 has been a significant year for Luthmore. The company moved from prototype to a fully compliant zero-emissions, battery-powered boiler that Luthmore started to launch into the UK market, with the boilers now beginning to be installed in homes. It's a product that performs like a traditional gas combi but without the emissions, and that's a game-changer for the heating industry.

"One of our highlights this year was exhibiting at InstallerSHOW in Birmingham, where we showed the boiler to thousands of installers and industry professionals," explains Neil Whitehead, Head of Marketing. "The feedback was overwhelmingly positive. We also launched our installer training programme at our Chippenham HQ which has been instrumental in building confidence and capability across the trade, with our free, half-day training sessions now booked up until Christmas.

"Another big milestone was the publication of our consumer research into the Government's gas boiler phase-out. It found widespread confusion and highlighted the need for clear, practical alternatives."

And as for the over-arching goal for the business in 2025... "Our mission has always been to decarbonise home heating without compromise," explains Neil. "That means creating a product that's familiar to installers, easy to fit and affordable for homeowners, while meeting the

UK's Net Zero targets. We've focused on removing barriers to adoption whether that's cost, complexity or consumer confidence.

"We're big supporters of heat-pumps and their important role in helping the UK to decarbonise, but they simply are not a viable option for many smaller, and new, homes across the UK.

"Our founders, both former Dyson engineers, set out to design a boiler that installs like a combi while delivering instant hot water and reliable heating."

Currently, Luthmore is in the process of scaling up production and expanding its installer network. The company continues to run our free, half-day training sessions to upskill installers across the country, as well as continuing discussions with housing providers around retrofit planning and deepening relationships with developers.

Gas boilers phase out

Luthmore recently surveyed over 1,000 UK households and found 53% are confused about the Government's gas boiler phase-out, while 18% have no idea. That's a big problem for the industry, with the Future Homes Standards regulations set to come into effect next year.

Neil explains: "We also found 91% of consumers expect their installer to guide them through heating alternatives. That means installers are the trusted voice in this transition and they need solutions that are easy to understand, install and explain to the consumer.

"Our research also highlighted misconceptions around cost and disruption. Many consumers underestimate the cost of heat pumps and the complexity of installation.

"However, despite this lack of knowledge, there is a clear openness to change from consumers. Over half (57%) of all households surveyed stated they would be 'open' to switching to a low-carbon heating solution."

The heating sector is changing fast. Government incentives and regulations are driving the shift to electric heating and housing providers are being directed to decarbonise at scale.

"Installers are being asked to retrain and adopt new technologies. Consumers are, and will, continue to demand sustainable solutions that don't compromise on performance. Our boiler addresses all these challenges - it's electric, easy to install and delivers the same experience as a gas combi."

Sustainability

Sustainability is at the heart of Luthmore's product and business. Its boiler is powered by a modular Lithium Iron Phosphate battery, sustainably sourced and free from rare earth materials. It's smart grid compatible so users can store energy at off-peak times or from solar panels.

"We've designed it to work with existing pipework and radiators so minimal disruption and lower installation costs," says Neil. "It's perfect for retrofit programmes and social housing where space and budget are limited.

"Our Luthmore app also gives users full control over their energy usage so they can manage costs and reduce their carbon footprint. It's a product for the future but ready for today."

The next 12 months are set to be as big and exciting for Luthmore as 2025 has been. Plans are in place to significantly increase production in Q2 of next year, while the company is deepening relationships with housing providers and developers, including new partnerships such as with the University of Oxford.

"We look forward to continuing to expand our installer network across the UK, with further installer training, experience days and events in planning."

To learn more and stay up-to-date with training dates, visit

<https://www.luthmore.com/installers>



The Finishing Touch: Elevating Bathroom Design with Zehnder Radiators

When it comes to bathrooms, the right finish can transform a functional space into something truly special. While white and chrome towel radiators are still a steadfast choice, there is growing demand for something a little bit different. Brass, bronze and coloured finishes are gaining in popularity, bringing warmth, luxury and more personality to modern interior bathrooms.

At Zehnder, chrome and colour remain our highest sellers, but as trends evolve, finishes like brass and bronze are becoming the go-to choice for designers and homeowners looking to coordinate radiators with taps, showers and other fittings to bring a more unified style to a space.

As such, towel radiators have evolved. Today, they are designed to be seen as well as felt. Decorative towel rails are now integral to bathroom interiors, providing excellent heat output while complementing the overall style of the space.

Zehnder's Studio Collection combines thoughtful design with performance and practicality. The range includes models in durable PVD-coated brass, bronze and black chrome finishes.

PVD is a process in which a solid material, such as chrome or bronze, is vaporised in a vacuum and deposited onto the surface of the radiator tubes. These coatings are not simply metal layers, but a process whereby compound materials are deposited atom by atom onto the surface, forming a thin, bonded, metal or metal-ceramic surface layer that enhances the appearance and durability of the radiator.

We've expanded the Zehnder Studio Collection to include a number of PVD finished towel rails:

Zehnder Chime: This gleaming towel rail hits all the right notes. Made from stainless steel, its chunky horizontal rails make hanging and removing towels effortless. The rail can be installed with the horizontal tubes to either the right or left, offering flexibility to suit any layout.

Zehnder Alban: With its clean, rectangular profile, the Alban brings a fresh, contemporary feel to the bathroom. The cantilevered rails not only create a striking visual but also provide space for even the plumpest towels. Like the Chime, it can be installed with rails to either side, giving greater installation choice.

Zehnder Pera: Less is more with this elegant stainless-steel design. Its seamless, sculpted form allows the tubes to flow naturally into one another, creating a sleek silhouette that works beautifully in both traditional and modern bathrooms.

Zehnder radiators aren't just about the way they look. Double-layer formats, and flat or obround tube profiles, increase surface area and improve heat output. Switching from chrome to coloured or metallic finishes can deliver up to 50% more heat than a standard ladder-style radiator, helping offset lower system temperatures.

At Zehnder, our Studio Collection offers personalisation options, so radiators can be colour-matched to taps, fabrics, and other accessories for a co-ordinated finish - from the main radiator right down to valves and fittings. With over 2,000 colour coating options for steel radiators and advanced PVD coatings for a



more metallic shine, there's plenty of choice for every bathroom.

Whether it's the classic shine of chrome or the sophisticated depth of metallics, Zehnder towel radiators combine performance, style, and quality - the perfect finishing touch for any bathroom.



▶ www.zehnder-radiators.co.uk



Alban



Chris Wragg

PWS

Matt Broughton spoke with PWS Group Managing Director, Chris Wragg, about the events of 2025, and how he is settling into his new role.

BKU last spoke to PWS in March of this year, so my first question to Group Managing Director, Chris Wragg, regards how the rest of the year has been for the company.. “It’s been an exciting and busy year for PWS,” Chris explains. “We set a new commercial strategy that is driving strong sales performance, particularly across our core doors, Worksurfaces and Paint businesses. Despite a challenging economic climate, we’re achieving growth well ahead of the wider market and growing market share, which is something we’re very proud of.

“Personally, it has to be my appointment to Group Managing Director. Leading such a wonderful family business, now in its fifth generation, and the brilliant people who work here, is a real honour and I’m incredibly excited by the opportunities ahead.”

2025 was all about recruiting new customers and re-engaging customers who might have lapsed in the last few years by introducing them to the market-leading product and service propositions that PWS can offer to grow their own businesses.

Chris explains: “For example, we launched our Paint Plus initiative, which was all about making it easy to try our paint service – four of our most popular door families, and all within a stocked lead time and at a stocked price which has been a huge success.

“We also had a big focus on getting back to leading the market on innovation and introduced several new product ranges, including Momington Oak, which blends the timeless character of timber with a fresh, modern aesthetic. We also expanded our Vale range with Momington Beaded Vale, offering customers an affordable alternative to a true in-frame door.”

Right now, PWS’s focus is firmly on continuing that successful product and service innovation ahead of the 2026 Directory launch early next year. “We’ve got some exciting new ranges in development that we can’t wait to share.

“We’re also preparing to launch a brand-new trade website, which will make it easier than ever for customers to specify and order products, while offering enhanced inspiration to help them curate and design beautiful and functional kitchens and bedrooms.

“Within the business, we’ve been working hard to develop a strong people-focused agenda, built around a new set of group values and behaviours. These were shaped by our employees and will guide how we work together and continue to service our customers with excellence going forward.”

I ask Chris if there have been any surprises this year that have changed the course of the company’s efforts? “The success of Paint Plus exceeded our initial expectations and the demand for our Paint-to-Order service remains very strong. Meeting that level of increased demand has been challenging, and the lead time is still

higher than I would like, but we have refused to compromise the high standards of quality that our customers associate with PWS. We’re hard at work installing additional capacity that should make a big difference into the New Year.

“We’re also seeing a big growth in our Worksurfaces business. With recent headlines around Silicosis and safe production practices, the industry is increasingly consolidating around well invested suppliers who can guarantee the highest production and safety standards right through their supply chain. “

I ask Chris what other changing are ‘shaking up’ the sector at the moment, and he tells me it’s a challenging market, with rising inflation and the cost of living continuing to affect consumer confidence. “That said, we’re seeing really encouraging signs of growth. It proves that our long-held and very mutual ethos of helping our customers to win business and grow, supported by our innovative products and service will always be very resilient, even in tough times.”

Sustainability

Over recent years, PWS has launched several initiatives that deliver real environmental and commercial benefits, as Chris explains: “We’ve measured our CO₂ emissions across energy use, waste, and travel, achieving a -1.9% reduction from 2024. Our move to water-based paint has significantly reduced VOC emissions while maintaining a premium finish.

“At our state-of-the-art worksurface factory, all water used in production is recycled and reused, and we’re proud to offer the world’s first Zero Carbon worksurfaces.

“We’ve also been Planet Mark certified for the second consecutive year, an external verification of our ongoing commitment to improving our sustainability performance.”

The next year promises further innovation from PWS, with some exciting new ranges on the way. “We’ll continue focusing on what makes PWS unique – our purpose to bring design-led dreams to reality through our market-leading supply solutions, innovative products, and exceptional service.

“I’m genuinely excited about the year ahead. There’s so much opportunity for us as a business, and personally, I’m really looking forward to meeting more of our valued customers.”





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Our new modular drawer box system offers true creativity.

The latest addition to Blum's drawer box range, MERIVOBX adds even more design flexibility. With a choice of interchangeable sides that includes BOXCAP, BOXCOVER and gallery rails, multiple design options are possible on a single cabinet profile – making customisation easy without adding complexity.

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Cosentino

Paul Gidley, UK Regional Manager at Cosentino, spoke with BKU's Matt Broughton about the shape of the year so far, and what still lies ahead for the company.

BKU last caught up with Cosentino in the spring, and since then the premium retail channel has remained active, as UK Regional Manager, Paul Gidley, explains: “We’ve seen robust interest from design-led refurbishments and commercial projects. Outdoor living and larger scale façade-based projects continue to support Dekton, while kitchen and bathroom upgrades are driving Silestone.

“Our UK service focus including investments such as the in new showroom in Manchester, which provides local stock, dependable lead times, and technical support which has helped partners convert opportunities despite a cautious market. As Manchester is rapidly becoming a global nexus for design and architecture, home to pioneering studios, bold urban regeneration and a thriving specification community, we wanted to be right at the centre of it. Being here puts us closer to the architects, designers and fabricators shaping the future of the built environment.”

Sustainable growth through innovation and partnership has driven the company this year. Practically, that means expanding lower-impact

materials, strengthening supply reliability and giving Cosentino’s fabricators and retailers the tools to succeed. “The progress is tangible, better product availability, new launches that answer real-world needs and clearer sustainability data for specifiers,” says Paul.

Right now, the company is focused on keeping projects moving, through ensuring available stock, logistics and rapid technical help across the UK. “We will always remain driven to help our customers specify high-performance surfaces that suit real life – materials that are heat, stain and UV resistant without compromising on design.”

Éclos

Éclos is Cosentino’s new mineral surface brand that introduces an “Inlayered Mineral Surface” category powered by Inlayr design technology. It delivers a true 3D, layered aesthetic, with veins and patterns that integrate through the full slab body, achieved via advanced robotics and decoration techniques. This new surface is engineered for high performance and everyday durability, aimed at kitchen and bathroom applications. The development programme was extensive, with more than 28,000 hours of



research and 1,500+ hours of testing by Cosentino’s R&D and product teams to bring this new generation to market.

Crucially, Éclos has a crystalline silica free formulation and incorporates a high proportion of recycled materials at least 50% across all colours, with some approaching nearly 90%. That significantly advances circularity and addresses fabricator safety. The surface also offers superior heat resistance (tested up to 220°C / 428°F) and improved flexibility and impact resistance, which helps with handling and installation and supports long product life.

“Sustainability threads through all our product composition and operations,” explains Paul. “Alongside Éclos’s recycled content and silica free formulation, we continue to invest in circularity, water reuse, and energy efficiency, and to expand third-party certifications and Environmental Product Declarations to give specifiers confidence. Our strategy is to combine material innovation with practical, transparent data so partners can make informed choices on every project.”

Cosentino customers can expect new collections coming in early 2026 which the company is very excited about. “There will be continued expansion in the Éclos brand, with development and growth as Cosentino launches this to market, with designers, specifiers and customers able to experience the new brand in situ.

“Cosentino will continue to provide beautiful, responsible surfaces backed by reliable UK-wide service.”



Patine Chalk PP9923

WEX Trade – Where Natural Beauty Meets Innovative Design

Elevate your kitchen designs with the natural & timeless beauty of stone-inspired laminate from the Formica® Originals Collection. This design-led range of laminate surfaces combines modern practicality with enduring style.

A striking marble-effect island or breakfast bar, finished in one of the collection's hand-designed contemporary decors, can naturally anchor your kitchen, defining cooking and social areas in open-plan layouts. The result is a perfect harmony of functionality and aesthetic appeal – crafted for the way we live today.

Formica Originals Worktops stones features 27 decors, including 12 square-edge designs for a sharp, modern profile and 15 classic postformed options for a softer, more traditional edge. From the cool elegance of marble and travertine to the rugged appeal of granite, concrete, and slate, our collection reflects the unique qualities of each stone type.

Whether your style leans towards crisp, minimalist whites or bold-veined marbles with dramatic texture, our stone-inspired laminate worktops bring instant sophistication to your home.



Patine Chalk is already proving a popular choice. Effortlessly blending the softness of calming neutrals with the raw edge of brutalist concrete-inspired design. This delicate dappled pattern pairs beautifully with wood grains, deep blacks, and the current trend for rich mocha brown hues.

Designed to capture the beauty and character of natural stone, the Formica Originals Worktop Collection transforms everyday kitchens into extraordinary spaces.

You can discover the complete collection, including stones, marbles, nature-inspired woods, and elegant metallics, and find out how you can

showcase this stunning collection in your showroom by contacting WEX Trade, the official distributor for Formica® Worktops in the UK.

WIN A Van with WEX Trade

WEX Trade is the official distributor of Formica Worktops in the UK. To celebrate the launch of the Formica Originals Worktops Collection, WEX Trade is giving away a brand-new Renault van to one lucky WEX Trade customer who sells, promotes, and shows off the Formica Original Worktop Collection during the prize draw period.

The promotion runs until the end of March 2026, providing you with ample time and opportunities to enter.

All Formica Originals orders placed with WEX Trade from October 2025 will be entered into the draw. Visit the website to find out more.

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DP High-Performance Decorative Foils for Volume Manufacturing

dp-decor, from Decorative Panels Lamination, is the original and trusted paper foil collection from the dp-group. It is a proven choice for volume furniture manufacturers seeking attractive, high-performing, and cost-effective laminated surfaces.

Supplied expertly laminated to a wide range of wood-based substrates, dp-decor offers manufacturers a reliable, ready-to-use solution that ensures consistency in quality, appearance, and performance. To achieve fully matching components such as doors, pelmets, and mouldings, the same paper foils can also be supplied unlaminated – ideal for profile wrapping or additional finishing requirements.

dp-decor is a carefully curated range of woodgrain, unicolour and fantasy designs developed in partnership with leading global print houses. The collection reflects today's interior trends, from classic textures to bold colour statements, while maintaining the technical qualities demanded by large-scale production.

Among the most design-forward options are nature-inspired, flowing woodgrains in soft neutral tones, including the ever-popular Scandi Oak and the latest addition, Vichy Oak, which is coming this autumn. With its subtle straight grain variations and smooth, texture-free surface, Vichy Oak brings a

fresh, modern aesthetic that suits everything from contemporary cabinetry to minimalist interiors. Elegant, understated, and highly versatile, it sells itself.

Meanwhile, stone-effect foils are also seeing renewed interest, especially in warm sandstone tones. Thanks to advances in digital printing, patterns can now extend up to 5 metres without repeat, making these designs ideal for longer-format applications such as worktops and large-scale panels.



With excellent surface durability and resistance, dp-decor is manufactured to meet FIRA 6250 and BS 6222 standards. It is suitable for use across kitchens, bedrooms, bathrooms, and contract furniture (on all but worktops). It delivers the resilience required for fast-moving production lines and high-traffic environments without compromising on visual appeal.

As hygiene remains a key consideration in many interior spaces, dp-decor is also available with Biomaster antimicrobial technology as an optional feature. Based on silver-ion science, Biomaster provides 24/7 protection against bacterial growth for the lifetime of the product. While uptake has been selective, this offering remains an important option, particularly for healthcare, education, and commercial environments. Proven. Practical. Production Ready.

Manufactured at Decorative Panels Lamination's advanced UK facility in Elland, dp-decor supports high-volume production with outstanding lead times, consistent quality, and scalable capacity. Backed by decades of lamination expertise and industry insight, it continues to be the dependable choice for customers across furniture and fit-out markets.

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YOUR PERFECT PARTNER

Nature Inspired Paper Foils



dp-decor is the **original** and trusted paper foil range from Decorative Panels Lamination - developed as a cost-effective yet visually stunning alternative to real wood veneers.

The collection features an extensive selection of **woodgrain**, **unicolour**, and **fantasy designs**, developed in partnership with leading global print houses.

www.decorativepanels.co.uk





Zaneti – Leading the way in bathroom innovation: Dakota & Origin ranges

Zaneti continues to set the standard for innovation and design excellence in the bathroom furniture sector.

With an unwavering focus on style, practicality and forward-thinking design, Zaneti has established itself as a driving force behind the latest trends in bathroom interiors. Two standout collections – Dakota and Origin – perfectly capture this ethos, each bringing its own distinctive interpretation of modern luxury and timeless design.

Dakota: a statement of refined modernity

The Dakota range redefines what contemporary bathroom luxury looks like. Designed for those who appreciate understated sophistication and intuitive functionality, it brings together premium detailing, innovative storage and a rich, natural colour palette that echoes current interior trends.

Each piece is built with precision, featuring hidden drawers and premium Hettich fixings that provide a seamless, intuitive user experience. The concealed storage not only enhances practicality but also preserves a clean, minimalist aesthetic – a hallmark of modern bathroom design.

Zaneti is also proud to be the first brand to introduce a dark brown Espresso finish to the bathroom market. This bold, elegant tone expands Dakota's natural palette, which includes Walnut, Olive, Khaki and Cashmere – shades that define the most sought-after décor trends of the moment. Together, they create a collection that feels warm, organic and elevated, offering designers and homeowners alike the freedom to achieve a look that's both grounded and contemporary.



With Dakota, Zaneti once again demonstrates its ability to anticipate and shape emerging trends. The range fuses tactile design and clever functionality, showcasing the brand's commitment to innovation and design excellence in every detail.

Origin: light, serene and distinctive

While Dakota celebrates rich tones and bold elegance, Origin exemplifies the perfect blend of modern and traditional design. This fitted furniture range, featuring slim shaker styling, pairs the clean lines and practicality of contemporary design with the timeless charm and subtle detailing of classic bathroom interiors.

The latest addition to the Origin collection – the Sandy Oak finish – introduces a delicate, ethereal tone inspired by the tranquil beauty of coastal landscapes. Zaneti is proud to be the only brand in the bathroom industry offering this finish in fitted slim shaker furniture, bringing a refreshing, nature-inspired aesthetic that embodies calm and simplicity. The Sandy Oak hue captures the soft, natural warmth of weathered wood, infusing bathrooms with a sense of serenity, space and understated elegance.

Sandy Oak reflects a growing movement in interiors toward organic materials and soothing colourways – a style that blurs the boundaries between home and nature. It's a direction that few have yet explored in the bathroom industry, and one that Zaneti has confidently pioneered.

British made, designed for today

Both the Dakota and Origin ranges are proudly made in Britain, reflecting Zaneti's ongoing commitment to local manufacturing and quality assurance. Every piece is expertly designed and built to deliver lasting durability, consistency and performance – qualities that define Zaneti's growing reputation among designers and retailers alike.

The brand also recognises that great design must be supported by great service. Both ranges are available with next-day delivery, ensuring that retailers and customers can rely on fast, efficient turnaround times without compromising on quality. In an industry that demands both creativity and agility, this makes Zaneti an invaluable partner for the modern bathroom market.

Redefining the future of bathroom design

Since their respective launches, both Dakota and Origin have seen exceptional uptake from retail partners, with strong demand for showroom displays and consumer interest alike. The success of these collections highlights Zaneti's instinct for understanding the evolving needs of homeowners – combining design innovation, premium quality and practical functionality in perfect balance.

From the sophisticated tones of Dakota to the serene, coastal-inspired calm of Origin, Zaneti continues to define what's next in bathroom innovation. These ranges embody the brand's philosophy: creating furniture that doesn't just follow trends but sets them – where design excellence, quality and functionality come together to shape the bathrooms of tomorrow.



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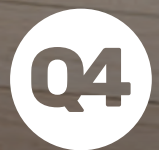
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BATHROOMS



Bathrooms to Love on Cue with New Kuba

Bathrooms to Love by PJH is delighted to launch its newest modular furniture range, **KUBA in TEXTURED WALNUT**, a contemporary wall-hung range blending generous bathroom storage with striking design.

Featuring soft curved edges and a beautifully textured walnut-effect front with vertical fluting, the

new Kuba Walnut range introduces warmth and a natural feel to the bathroom. Its clean lines, handleless form, and rich tones pair perfectly with pure white ceramics and bronze accents – as shown here.

Taking pride of place on the front cover of the new Autumn/Winter Bathrooms to Love brochure, the Kuba Walnut family consists of wall-hung basin units in three sizes (500, 605 & 805mm width), complete with generously sized inset ceramic basins and a deep storage drawer. For further storage, a wall-hung tall unit comes in at 350mm wide and includes two shelves. The luxurious range boasts durable construction and features soft-close doors and drawers for a premium finish.

Kim Cooper, PJH's Product & Marketing Director, said: "Our refreshed Bathrooms to Love Collection has an inspired and on-trend focus on natural textures and tones, drawing on soft muted shades, wood-grained effects and tactile finishes. The new Kuba Textured Walnut range homes in on modern functionality and elegant design, and joins our other Kuba range, a Textured Oak, which has become one of our best-selling furniture lines."

Bathrooms to Love offers a comprehensive range of coordinating products that can team up with Kuba Walnut for a fully cohesive bathroom design - in particular matching metallics, such as the Brushed Bronze taps, mirrors, radiator, shower, screen and overflow rings as pictured.

Supplied rigid for ease of installation, the new Kuba Walnut range comes with PJH's market-leading service package, including easy online ordering via the PJH Partners Portal™ and Next Day Delivery to store or home. For more information on display deals, POS and other showroom sales support, speak to your Regional PJH Sales Manager now.

See the new Bathrooms to Love Collection here: BTL Issue 26



bathrooms to love

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AND MANY MORE BRANDS





Roper Rhodes' Faber Collection: Customisation with endless possibilities

The Faber Collection from Roper Rhodes is crafted to allow every bathroom to be unique. Bringing together sleek aesthetics, thoughtful functionality, and enduring quality, the Faber Collection makes it simple to be individual.

A clear vision in a singular collection

Research shows that consumers are constantly seeking ways to customise their purchases. The



strength of the Faber Collection lies in its scope for buyers to tailor their bathrooms with a wealth of options within one range. Each element is designed to work seamlessly with the others, from colour palettes to hardware finishes, so the final look feels consistent and refined.

Furniture that marries form and function

At the heart of the collection is the Faber furniture range, designed to combine storage, elegance, and ease of use. With sizes to suit both compact cloakrooms and generous family bathrooms, every vanity features integrated handles and a pared-back profile for a modern, uncluttered look. Hettich soft-close drawers and runners provide smooth, reliable function, while generous storage ensures daily essentials are neatly organised.

A complete and considered collection

There's far more to the Faber Collection than furniture, ensuring that every element fits together perfectly while offering cutting edge features and technology. Mirrors boast demisters, motion sensors and charging sockets, while showers feature thermostatic technology for precise control and consistent performance. Finally the sanitaryware throughout the Faber Collection

ROPER RHODES®
BATH

brings an extra level of refinement, with the new Hush Flush feature on every WC to deliver whisper-quiet performance.

Finishes that enhance modern living

From soft matt white and Tuscan walnut to rich shades such as sage green and matt burgundy, nine carefully selected finishes form the heart of the Faber palette. Brassware and shower fittings are available in Chrome, Brushed Brass, and Brushed Nickel, offering further opportunities to customise the space. Together, these choices make it simple to create a look that feels personal, unique, and effortlessly modern.

Built to withstand daily life, Faber products undergo extensive testing to ensure long-lasting performance. To reinforce this promise, all furniture, shower valves, and tap cartridges are backed by a 10-year guarantee, demonstrating Roper Rhodes' commitment to quality and durability.

If you'd like to enquire about the Faber Collection, please contact your Area Sales Manager on the number below.

▶ 01225 303 900

▶ www.roperrhodes.co.uk

SCUDO

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www.scudo.co.uk

To enquire, please contact your Area Sales Manager

0330 124 7290

sales@harrisonbathrooms.com

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2025 has been a landmark year for Ideal Bathrooms. A big highlight has been the company's increased strategic partnerships: "We pride ourselves on being the home of brands and have introduced some fantastic new partnerships this year to complete our vast portfolio," explains Sales and Marketing Director, Will Hickman. "We are proud to be the exclusive distribution partner for several brands including RAK Ceramics, Swan, Impey and Roman Ltd. Ideal Bathrooms really is a one-stop shop for all bathroom needs. We have significantly enhanced our service levels and product availability nationwide with over 9000 products available next day and the launch of delivery into Northern Ireland."

The company's guiding mission for 2025 has been "Becoming the Ideal Partner" - a commitment to enhancing availability, service and brand offering. "We've focused on expanding our geography to meet evolving customer needs while ensuring rapid, reliable delivery across the UK. Our track record of delivering 99% otif (on time in full) consecutively for well over a year is a testament to this."

According to Will, Ideal Bathrooms is currently working on enhancing its logistics - making sure the company is where its customers need it most. Will explains: "you'll start seeing our next generation of vehicles next year - further improved to ensure customer products are delivered first time every time - and enhancing our digital ordering systems to support ease of use for our customers. We're also deepening our collaboration with key suppliers like Ideal Standard, Geberit, Grohe, SCUDDO and Tavistock to ensure our customers have access to the latest collections and technologies."

Independent Living

Ideal Bathrooms has recently launched a range of independent living product. Will explains: "We are dedicated to helping our customers grow and our Independent Living Collection is a great example of this. The range is thoughtfully curated and designed to meet the needs of accessible and inclusive bathroom design, all backed by a design led brochure. It features

Ideal Bathrooms

BKU's Matt Broughton spoke with Ideal Bathrooms' Sales and Marketing Director, Will Hickman.

ergonomic fixtures, easy-access baths, Impey wetroom solutions and Fitzroy of Londons stylish grab rails - all designed to blend functionality with modern aesthetics. This range empowers users of all ages and abilities to enjoy safe, comfortable, and beautiful bathroom environments."

Sustainability is also woven into Ideal Bathrooms' operations. "We've prioritized eco-conscious product sourcing, reduced packaging waste, and partnered with brands that champion water-saving technologies and recyclable materials," explains Will. "We deliver everything on Euro6 vehicles, the most efficient and sustainable current option, but we are reviewing this consistently, to ensure we're at the forefront."

Before the year wraps up, Will says we can expect some exciting enhancements to the company's website, and further developments to its customer service platforms: "We've listened to

customer feedback and always want to ensure we're supporting our customers by ensuring we're as easy for them to work with as possible."

One thing that might not be obvious is how much Ideal Bathrooms values the bathroom community and collaboration, as Will explains: "Whether it's supporting independent retailers, empowering installers, or listening to end-user feedback, we're committed to building a bathroom industry that's inclusive, innovative, and resilient."



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Häfele Inclusive design for everyday families

With research showing one in 20 UK households is currently classed as multigenerational – made up of three generations or more – and with rallying cries from charities to ensure homes are made more accessible for people living with disabilities, there is an urgent need for the kitchen design industry to consider how to best help customers seeking support for these requirements.

Defining the difference

Multigenerational living is a holistic type of design that focuses on how people of different ages live, engage and interact with one another under one roof. Accessible and inclusive design, on the other hand, centres more on individual features that will improve how a home works for a person with specific physical or cognitive needs.

In many modern kitchen and bathroom projects, these two areas of design are explored



naturally alongside one another as part of the customer brief, as several considerations – such as functionality, accessibility and safety – have clear overlaps. But what else should a designer consider, to create great looking spaces that work for all?

Considerations for design

While we're exploring quite specific topics of focus, designers should still always begin with the fundamentals of design, asking who will be using a space, how they interact with one another, what they each need from it, and what they're inspired by.

Alongside these considerations, consumers are increasingly demanding better value for their money from their home investments. Thankfully, accessible products are becoming more seamlessly integrated into today's stylish designs. For example, pocket and sliding door systems don't only look great, they also give that all important space back to rooms that must work for large families and can remove threshold barriers which can reduce accessibility. Meanwhile, designing a kitchen with a higher percentage of drawer openings improves accessibility compared to high wall cabinets.

Designers should also explore cross-category products that combine to elevate designs further, like adding clever lighting to internal kitchen storage.

Finally, if you're working across a larger space than just the kitchen, consider how to zone the layout to create a relaxing space that brings everyone together to socialise and enjoy one another's company, to add to their quality of life.



A tailored approach

Whether you're looking at designs from a whole-house perspective with multigenerational living in mind, or focusing on what can be done to improve the lifestyle of just one person from a disability and accessibility viewpoint, there will always be unique requirements to consider.

What's key is for a designer to spend plenty of time speaking to the customer to understand what's needed to ensure their home works well for them, every day.

HÄFELE

▶ www.hafele.co.uk



BC Designs strengthens sales team with key appointment of Ross Buck as Area Sales Manager for London and the South



BC Designs has appointed Ross Buck as Area Sales Manager for London and the South of England, reinforcing its commitment to supporting independent retailers and driving strategic growth across a key region for the business.

Ross brings extensive experience from across the KBB industry, with a strong background in premium bathroom retail. He spent five years with Ripples, progressing to Director of Ripples Chelmsford, where he gained valuable insight into showroom operations, customer service and commercial decision-making. Having worked on the retail side, Ross understands first-hand the demands placed on independent businesses and the importance of reliable supply partners.

In his new role, Ross will work closely with BC Designs' existing retail network while building new relationships across London, the Home Counties and the South of England. He will focus on developing sales across the brand's award-winning portfolio of baths, brassware and furniture, as well as delivering product training, merchandising support and strategic growth planning for retailers.

Adam Smith, National Sales Manager for BC Designs, says: "Ross brings a rare combination of industry knowledge and retail experience. He understands exactly what showrooms need from a brand in terms of service, product margin and commercial support, and he shares our commitment to long-term partnerships. London and the South are strategically important regions for us, and Ross will play a key role in helping us widen our reach, strengthen relationships and continue the growth of the BC Designs brand."

Ross adds: "Having worked with BC Designs as a retailer, I have always respected the brand's reputation for quality and consistency. This is a company that listens to its partners and understands how important trust and service are in today's market. I am really looking forward to working closely with retailers across the region, helping them grow bathroom sales with products that are both commercially strong and design-led."

The appointment follows a period of continued investment at BC Designs, including product development, customer service enhancements and expanding sales support across the UK.

BIFIS – Why should training and skills development of installation specialists be a priority for the whole industry?

In the fitted interiors sector, a customer's final impression often depends on installation quality rather than product design or manufacture. Installation is typically carried out by sub-contracted specialists, over whom manufacturers or retailers have little direct influence. Regardless of how well a product is made, its success ultimately rests on the skill and professionalism of those who install it.



Currently, most installers operate outside formal training and development structures. Many enter the trade through related apprenticeships, with limited opportunities for continued growth once established. For over two decades, we have worked with industry and government to develop fit-for-purpose qualifications and professional pathways that raise standards, enhance careers, and

improve consumer satisfaction. Progress is now tangible, with an approved apprenticeship standard, government-backed competency frameworks, and the launch of the Fitted Interiors Skills Hub – a BIFIS-led initiative providing a one-stop shop for training across the sector.

Training and development of installation specialists should be a shared industry priority for several key reasons. Firstly, skilled installation protects both quality and brand reputation. Every fitted interior – whether a kitchen, bedroom, or bathroom – requires precise, safe, and compliant installation. Poor workmanship not only incurs costly remedials but also erodes consumer trust. Structured training ensures that the installer's craftsmanship matches the manufacturer's quality, strengthening brand integrity and raising standards across the UK.

Secondly, investing in installer development supports long-term workforce sustainability. With an aging workforce and fewer new entrants, the skills gap continues to widen. Apprenticeships, accredited training, and manufacturer-led courses attract new talent, create defined career paths, and safeguard the future of the industry.

Finally, ongoing training and accreditation ensure compliance and safety in an environment of evolving regulations and rising customer expectations. Competent installers deliver work that meets required standards, protecting both end users and the companies that depend on subcontracted labour.

The industry's reputation rests as much on the installer's skill as on design or innovation. By prioritising installer training, the fitted interiors sector can deliver consistent quality, develop future talent, and secure its position as a world-class industry built on skill, professionalism, and trust.

We'd love to hear from you if you are interested in supporting the Fitted Interiors Skills Hub and our work on driving positive change in the sector – email comms@bifis.org.

Damian Walters
Chief Executive Officer, BIFIS





Triton Showers Announces Leadership Change

Triton Showers has announced the appointment of **Phil Viner** as managing director, succeeding **Dave Tutton**, who is retiring after 12 years, having led the business to achieve record market share and industry-wide recognition for innovation and environmental credentials during this time.



Having joined the Nuneaton-based manufacturer as business development director in 2013, Dave ascended to the role of MD 15 months after his arrival. Under his leadership, Triton has continued to build on its legacy of intelligent product design, earning several accolades for its showers, market impact and industry contributions.

This strategic direction culminated in a King's Award for Enterprise in 2024, in recognition of its commitment to sustainable development.

While stepping down from his role at Triton, Dave will continue to support the wider Norcross Group in

an advisory position, offering valuable guidance across all its businesses, including Triton.

Phil, currently Triton's commercial director, brings over 25 years of experience in the bathroom and plumbing sector, spanning both UK manufacturing and merchant distribution. Since joining Triton in 2020, he has been instrumental in driving the company's growth pillars, overseeing research and development, as well as innovation, quality, product management and commercial strategy.

Dave said: "It has been an honour to lead Triton through a period of such significant growth. Our success has always been down to team effort, driven by clear strategic direction and a shared commitment to excellence.

"As Triton marks its 50th anniversary this year, I'm incredibly proud of what we've achieved together and couldn't be more confident that the business is in safe hands with Phil. We are in a strong market position with many more exciting opportunities ahead, all of which are signs that our collective strategies are working.

"Phil's appointment means continuity for the company and is reflective of the strength and depth of the team we've built over the years. He has played a crucial role in many aspects of our growth since joining us five years ago, and I know he'll continue to drive the organisation forward with the same passion, focus and stability."

Phil said: "It's a privilege to be taking over from Dave, whose leadership has left a real legacy. I'm excited to continue steering the ship in the same solid and successful direction to which the business has grown accustomed. I'm fortunate to be underpinned by such a fantastic team too – our progress simply wouldn't be possible without every single person at Triton.

"Having spent over two decades in the sector, I've seen first-hand the importance of innovation, customer focus and forging strong partnerships. Triton embodies all these values, and I look forward to building on the momentum we've created to drive further growth and success in the years to come."

▶ www.tritonshowers.co.uk



THE IPG Supporting Independents



The IPG – The Power of Community: Unique Plumbing Supplies Builds a Legacy of Care

For Nick and Samantha Khaira, owners of Unique Plumbing Supplies, the past year has shown just how powerful community can be. What began as a small, family-run business in Eastleigh back in 2004 has grown into a trusted, people-first plumbing merchant with five thriving branches across the South, including the inspirational Bathrooms by Unique showroom in Hedge End.

Today, with 33 dedicated staff and more than 800 loyal trade customers, the business continues to stand out for its personal touch, integrity and long-term relationships, values that define its success as a proud member of The IPG network.

That same spirit of connection and care was at the heart of the company's annual Charity Golf Day at Hockley Golf Club in Winchester. Held in memory of Nick and Samantha's son, Elijah, the event raised an incredible £23,285.80 for The Epilepsy Society, supporting vital research and awareness of SUDEP (Sudden Unexpected Death in Epilepsy).

Elijah, a talented football referee and Marine Biology student at Portsmouth University, is remembered for his kindness, determination and drive to make a difference, qualities that continue to inspire those around him. His legacy lives on through the family's ongoing fundraising and awareness efforts. To learn more or donate, visitelijahkhaira.muchloved.com.

For the Khaira family, the day was more than a fundraiser; it was a celebration of community, understanding and courage - the same values that continue to guide Unique Plumbing Supplies as they build a lasting legacy of care.

*Nike Lovell,
Marketing Director, The IPG.*

▶ www.tradelocalday.co.uk
▶ www.the-ipg.co.uk

THE
IPG
Supporting Independents



THE KBSA COLUMN



KBSA Designer Award Winners 2025

The KBSA is delighted to announce the winners of the 2025 KBSA Designer Awards, unveiled at the conclusion of this year's KBB Industry Conference.

This year's awards celebrated exceptional creativity, craftsmanship and customer service across the industry. The ceremony was hosted by sports commentator and broadcaster Colin Murray.

KBSA Designer Award Winners 2025:

Kitchen Designer of the Year (up to £25K), sponsored by Siemens: Felicity O'Hare, Kitchens by JS Geddes

Kitchen Designer of the Year (£25K-£50K), sponsored by AEG: Alina Lotocka, TC Kitchens

Kitchen Designer of the Year (over £50K), sponsored by NEFF: Jamie Harding, Et Lorem

Bathroom Designer of the Year, sponsored by Waterline: Hazel Di Pasquale, Bauen Design

Bedroom Designer of the Year, sponsored by DER KREIS: Licia Di Pasquale, Bauen Design

Signature Spaces Designer of the Year, sponsored by Quooker: Joanna Geddes-Campbell & Felicity O'Hare, Kitchens by JS Geddes

Kitchen Concept Designer of the Year, sponsored by Blum: Araminta Glenn, Kitchens International

Highly Commended (Kitchen Concept Designer of the Year): Adam Bomok, cu_cucine

Young Designer of the Year, sponsored by Quooker: Kaitlyn Bruce, EKCO

Customer Service Award, sponsored by The 1810 Company: KF Kitchens

Supplier of the Year (Joint Winners), sponsored by Clear Insurance Management: Callerton and TruBlue

Speaking at the close of the event, Richard Hibbert, KBSA Chair, said, "This year's conference has been a tremendous success – a true celebration of innovation, collaboration and the spirit of our independent retailers. It's been wonderful to see so many members, partners and friends of the KBSA come together to share knowledge, build connections and celebrate the incredible design talent within our community. The standard of entries this year was exceptional, and I'd like to extend my warmest congratulations to all our winners."

► More details are available from The KBSA www.kbsa.org.uk or call 01623 818808



Carysil, Manufacturer of 'essentials' Range, Guarantees Supply and Announces UK Team Expansion Following Waterline Closure

Carysil, a global leader in premium kitchen and bathroom solutions, has moved decisively to reassure the industry of 100% product continuity following the administration of key distributor Waterline.

Carysil confirms it was the sole manufacturer for Waterline's entire "essentials" sinks and taps range, as well as their solid surface brands including Minerva, Metis, Mariz, Maia and the new innovative Metrowall.

"The closure of Waterline is a significant shock and we have great sympathy for their team," said Marcus Smyth, CEO at Carysil. "As the manufacturing partner behind these key lines, our message to the market is simple: the products you trust are not gone. We are fully committed to supporting every customer and ensuring a seamless transition. Your supply is secure."

To reinforce this commitment and manage increased demand, Carysil has simultaneously announced a strategic expansion of its UK sales and support team. The new appointments allow Carysil to support clients of Waterline who need to be supported externally and guided to distribution partners of their sinks, taps and surfaces portfolio.

- Dom Aloia - National Accounts Field Support Manager
- Stephen Littlejohn - Field Sales Representative
- Daniel Rudge - Field Sales Representative



This team expansion underscores Carysil's long-term investment in the UK market, ensuring that all partners receive dedicated support.

With over 30 years of manufacturing excellence, substantial UK stock levels and an established supply-chain infrastructure, Carysil is perfectly positioned to meet all demand without interruption.

Customers seeking the 'essentials' range or associated surface brands are invited to contact Carysil directly via email, telephone or visit the website to be connected with their distribution partners.

► 01260 223163 ► info@carysil.co.uk ► www.carysil.co.uk



BRITISH FURNITURE ASSOCIATION

BFA – Furniture Component Expo: Unlocking New Opportunities for the KBB Sector

For decades, the kitchen, bedroom and bathroom sector has thrived on innovation in design, supply, and technology.

But as consumer demand continues to blur the lines between interiors and furniture, a unique opportunity has emerged: the chance for KBB businesses - board manufacturers, fixture and fittings specialists, hinge and movement experts - to expand directly into the wider furniture market.

That's where Furniture Component Expo (FCEXPO) steps in. Taking place at the Telford International Centre, this dynamic event connects businesses within component manufacturing and supply with new customers across both KBB and furniture industries.

And unlike conventional trade shows, FCEXPO is dedicated to offering tangible opportunities for businesses that want to bridge markets, diversify their reach, and place themselves front and centre at a time of growth.



Blum UK's Managing Director, Matt Glanfield

"People value FCEXPO for its honest and in-depth look at the industry," said Matt Glanfield, Managing Director of Blum UK, a family-owned, global furniture component manufacturer known for its precision engineering and innovation.

"It gets right to the heart of what drives our sector, focusing on the real foundations of the business - and that's what makes it stand out."

For KBB manufacturers and suppliers, this event represents more than just another exhibition – it is a

platform to step into a wider marketplace and showcase expertise to businesses seeking reliable, innovative partners capable of delivering into all areas of furniture production.

Raf Klimek of Wren Kitchens added: "The Furniture Component Expo provides an opportunity for us to understand more about the latest developments from the supply chain sector.

"The format for the show is well thought out and offers plenty of opportunities to Wren Kitchens.

"It feels a real gap in the market for this type of event."

Phil Spademan, Managing Director of the BFA, said: "The gap in the marketplace is exactly what FCEXPO is aiming to fill.

"For every KBB supplier seeking growth, this is an unmissable chance to tap into adjacent markets, meet new customers, and highlight why their components aren't just essential for kitchens, bedrooms, and bathrooms - but for furniture making as a whole."

The BFA's Furniture Component Expo 26 takes place at Telford International Centre on March 11th and 12th.

For information about exhibiting and visiting the FCE, visit <https://fcexpo.co.uk>.

▶ 01295 724202

▶ info@bfa.org.uk



BFA's Managing Director, Phil Spademan

THE TILE ASSOCIATION COLUMN



TTA – Celebrations across the UK mark the inaugural National Tile Day

TTA launched National Tile Day, which takes place annually on 8th September, to celebrate tiles and the tiling industry across the UK. To mark the inaugural event, companies and organisations throughout the UK proudly committed their support for #NationalTileDayUK.

The day's goal is to raise the profile of the tiling sector by highlighting the advantages of quality craftsmanship, design and installation in wall and floor tiling and excellence across the whole tile industry.

Offering a lifetime of durability with a reference service life of 60 years according to an independently assessed Environmental Product Declaration (EPD), ceramic tiles are fireproof, waterproof and scratch resistant, making them the sustainable and practical choice for a wide range of interior surfaces. They absorb, hold and release heat gradually, unlike insulating materials, making them ideal for underfloor heating (UFH) systems and comfort living.

Supported with assets produced by TTA, the industry went all out for National Tile Day. Social media channels have been flooded with #NationalTileDayUK by a wide range of TTA members and associates, spotlighting tile trends and company stories. Meanwhile, stores and offices have been proudly putting up balloons and bunting, honouring the heritage and craftsmanship of tiles.

National Tile Day has been designed to be inclusive and flexible, with ways to take part and demonstrate your enthusiasm for the industry, no matter your size or role. By joining in, those involved in the UK tiling sector have helped to reinforce its creativity, craftsmanship and sustainability.

Visit the newly dedicated webpage www.tiles.org.uk/national-tile-day/ to find more information about National Tile Day.



THE TILE ASSOCIATION
EXCELLENCE IN TILING

▶ For further information or to join TTA visit www.tiles.org.uk/join



Moores launches 'Your Cause, Your Choice' to support employee-led charity fundraising

Moores, one of the UK's leading kitchen manufacturers, has launched a new employee-led charity initiative. The 'Your Cause, Your Choice' scheme replaces the company's traditional 'Charity of the Year' approach and is designed to give employees a stronger voice in deciding which causes to support, while also supporting them with their own fundraising efforts.

Each quarter, the Moores charity committee will donate £500 to a selection of employee-backed causes. Staff are invited to submit applications, which are then reviewed and shortlisted by the committee.

The first round of applications was completed in early September, with two members of the Moores Operations team receiving funding support.

Senior Operations Manager, Laura Home, hiked a marathon in a single day across the Cotswolds on 13th September in aid of CoppaFeel!, the breast cancer awareness charity focusing on the early detection of breast cancer among young people. Laura successfully raised over £1,800 on her JustGiving page and is expected to reach £2,000 once all donations are tallied.



Meanwhile, Project Manager, Gary Robson, has completed an eight-day expedition to summit Mount Kilimanjaro. Gary raised over £650 on his JustGiving page, for the International Aid for the Protection & Welfare of Animals (IAPWA), an organisation dedicated to the care and protection of animals in need around the world.

Michael Barratt, CEO at Moores adds: "Your Cause, Your Choice is all about empowering our team to support the charities closest to their hearts. We're proud to have backed Laura and Gary in their incredible efforts and look forward to seeing the positive impact of this new approach as more colleagues put their causes forward."

The new programme will offer fresh opportunities each quarter for Moores employees to apply for funding towards their chosen causes.

For more information visit the website.

www.moores.co.uk

WORKTOP FABRICATORS FEDERATION



WFF Partners with Asthma + Lung UK to Support Lung Health in the worktop fabrication industry

The Worktop Fabricators Federation (WFF) is proud to announce a new partnership with Asthma + Lung UK, the nation's leading lung health charity. This collaboration aims to introduce WFF members to the wide range of expert advice, support services, and health resources that the charity provides.

Asthma + Lung UK is dedicated to fighting for the 1 in 5 people in the UK who will develop a lung condition during their lifetime. For those working in the worktop fabrication industry, the risk can be higher due to potential exposure to hazardous substances – especially when Respiratory Protective Equipment (RPE) is not worn or used correctly. Fabricators can be particularly vulnerable to developing conditions such as occupational asthma, COPD, and pneumoconiosis.

To help raise awareness and improve access to reliable information, handy QR codes have been created, linking directly to resources about symptoms, tests, and treatments. These also provide practical advice on workplace health, and connections to support groups and condition-specific information.

Nigel Fletcher, WFF Operations Director, commented: "We're delighted to partner with Asthma + Lung UK, an organisation that is very close to our hearts. The Worktop Fabricators Forum was set up to support those working in the stone industry, and we are always striving to make the industry safer. We acknowledge that dust poses a major issue in this sector, and Asthma + Lung UK work tirelessly to provide not only support to those affected, but also funds studies into how lung conditions are prevented, diagnosed, and treated."



▶ 07591 339 144
▶ office@worktopfabricators.org
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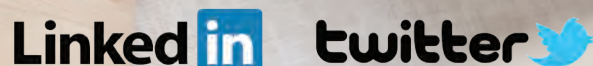
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